

A large, abstract architectural graphic in shades of yellow and grey. It features a complex, multi-layered structure with circular and rectangular elements, resembling a tunnel or a large-scale infrastructure project. The graphic is positioned on the left side of the slide, partially overlapping the yellow background.

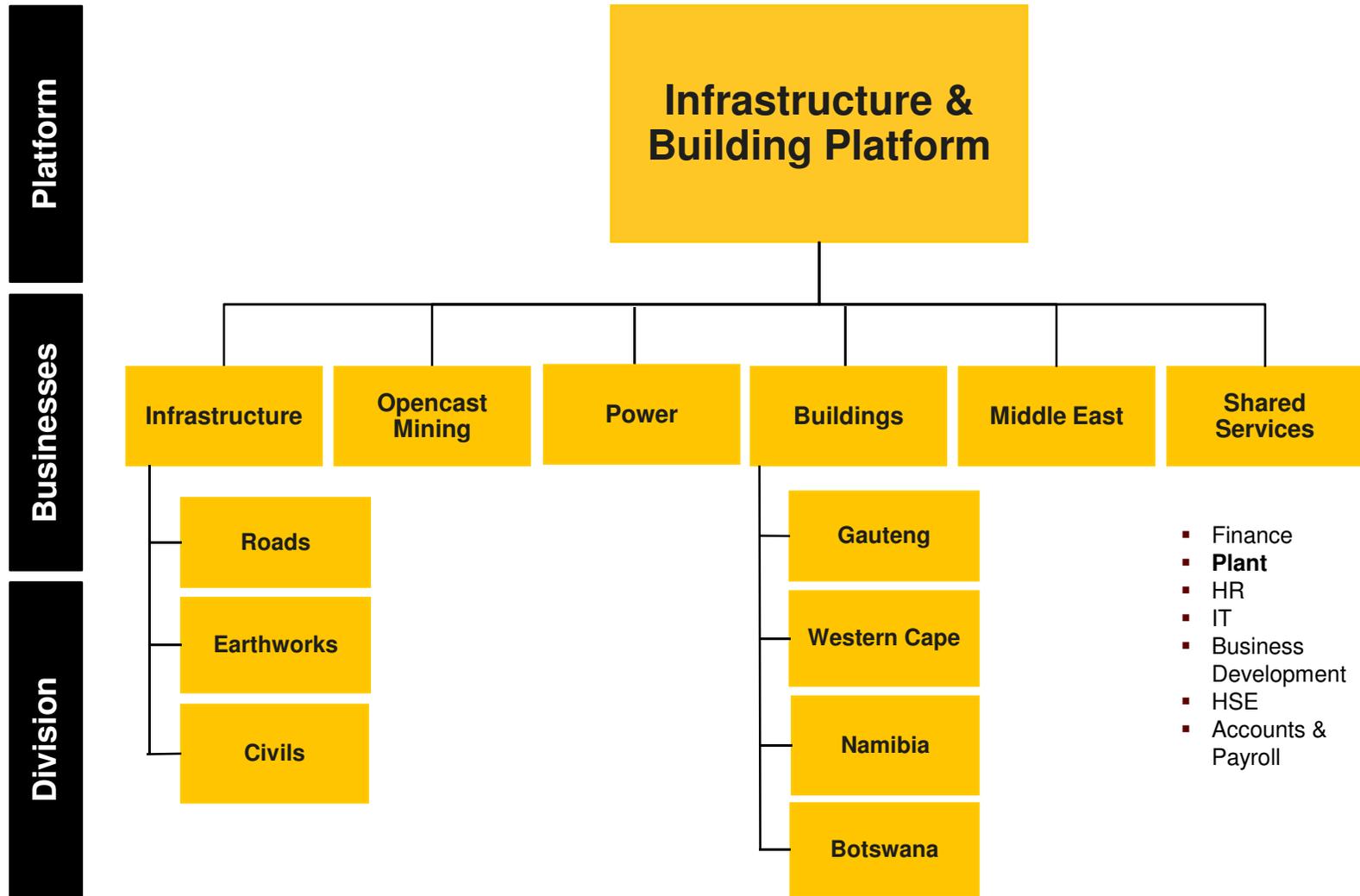
INFRASTRUCTURE & BUILDING PLATFORM

Investor Presentation

Jerome N. Govender

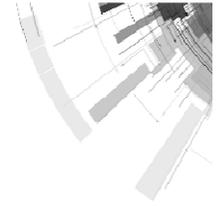
29 June 2015

CURRENT PLATFORM STRUCTURE





WINDFARM INFRASTRUCTURE SPECIALISTS

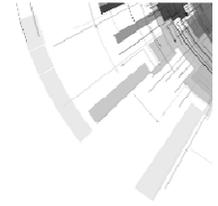


Delivered infrastructure to
Jeffreys Bay Windfarm

Working on delivering
infrastructure to
Noupoort
Khobab
Loeriesfontein

Preferred position on 3 others



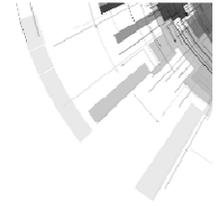


Delivered 7 major Shopping Malls in the last 18 months:

- Baywest
- Matlosana
- Dainfern
- Wonderpark
- Mall of Namibia
- Aus Valley
- Menlyn Phase 1

Menlyn Phase 2 Underway





Medupi and Kusile Chimneys





COLCHESTER BRIDGES & OTHER INFRASTRUCTURE







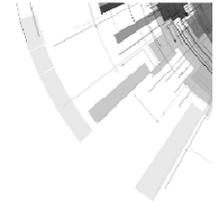
WE BUILT THIS CITY...



... AND CONTINUE TO DO SO

QATAR FOUNDATION TECHNOLOGY CENTRE



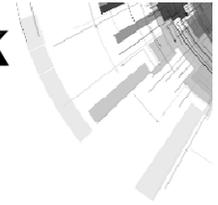


- After a number of years of losses, the Platform has been stable and profitable for 2 consecutive years
- However, the Platform remains a smaller contributor to Group earnings
- Overcapacity remains in all our geographic markets
- Cautious re-entry into Property Development (Limited to residential at this stage)
- Orderbook balance improving – Infrastructure vs Buildings
- Various commercial resolutions on ‘legacy’ projects have been achieved, e.g. Medupi Civils Joint Venture.
- Labour volatility in the RSA market a concern

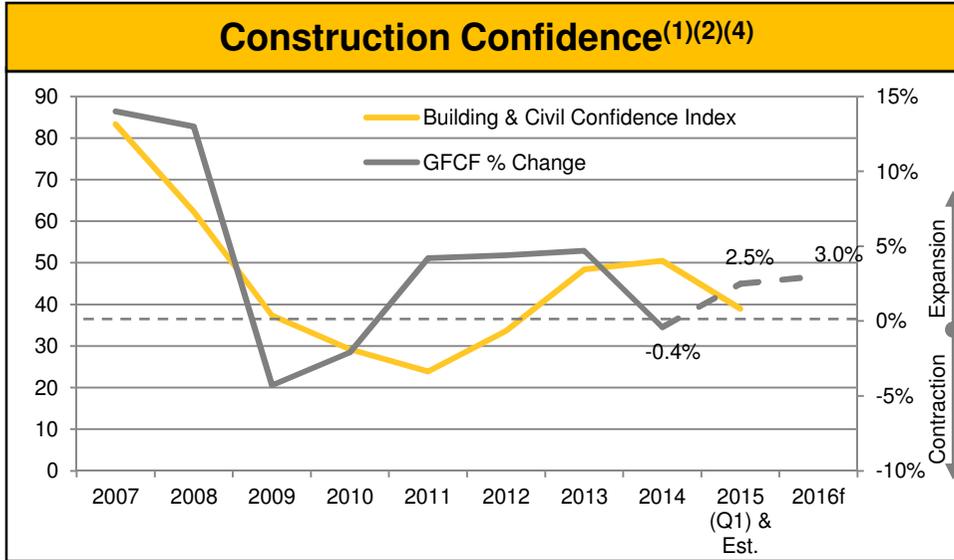




LOCAL MARKET OUTLOOK



A subdued construction climate and outlook indicates that the prospects for a meaningful acceleration remain weak in South Africa, despite that, large public spend is still expected



Key Trends

Subdued Confidence and Investment

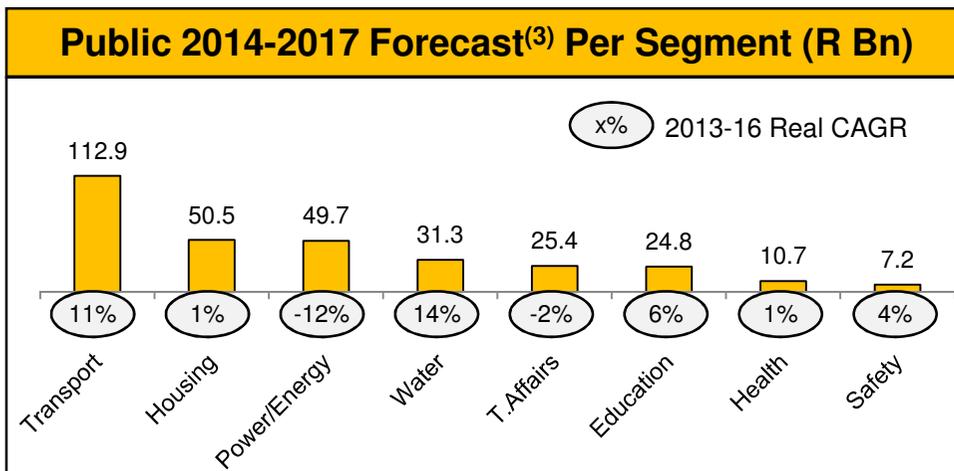
- Private sector fixed investment contracting by 3.4 percent, despite some recovery in the final quarter of last year.
- The main contribution to fixed capital formation came from general government, which accounts for a relatively small proportion of the total.
- With business confidence subdued, and amid binding electricity supply constraints, the prospects for a meaningful acceleration remain weak⁽²⁾

Mining expenditure uncertain

- Influence of lower commodity prices
- Late or no awards of contracts

Renewable energy ongoing

- Opportunities arising in South Africa and Africa
- Increasing competitiveness in sector
- Hydro – selected opportunities. Limited experience in market, which means that Dam experience could differentiate I&B



I&B Impact

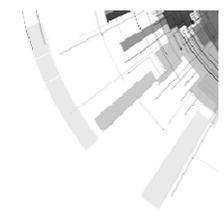
- Competition for those projects that do reach implementation likely to be fierce in both Public and Private sectors
- Expertise and expanded value offering critical to winning work

Source: (1) BER; (2) SARB; (3) Industry Insight; (4) FNB Economics weekly 27/03/2015; SAFCEC, FTC Analysis

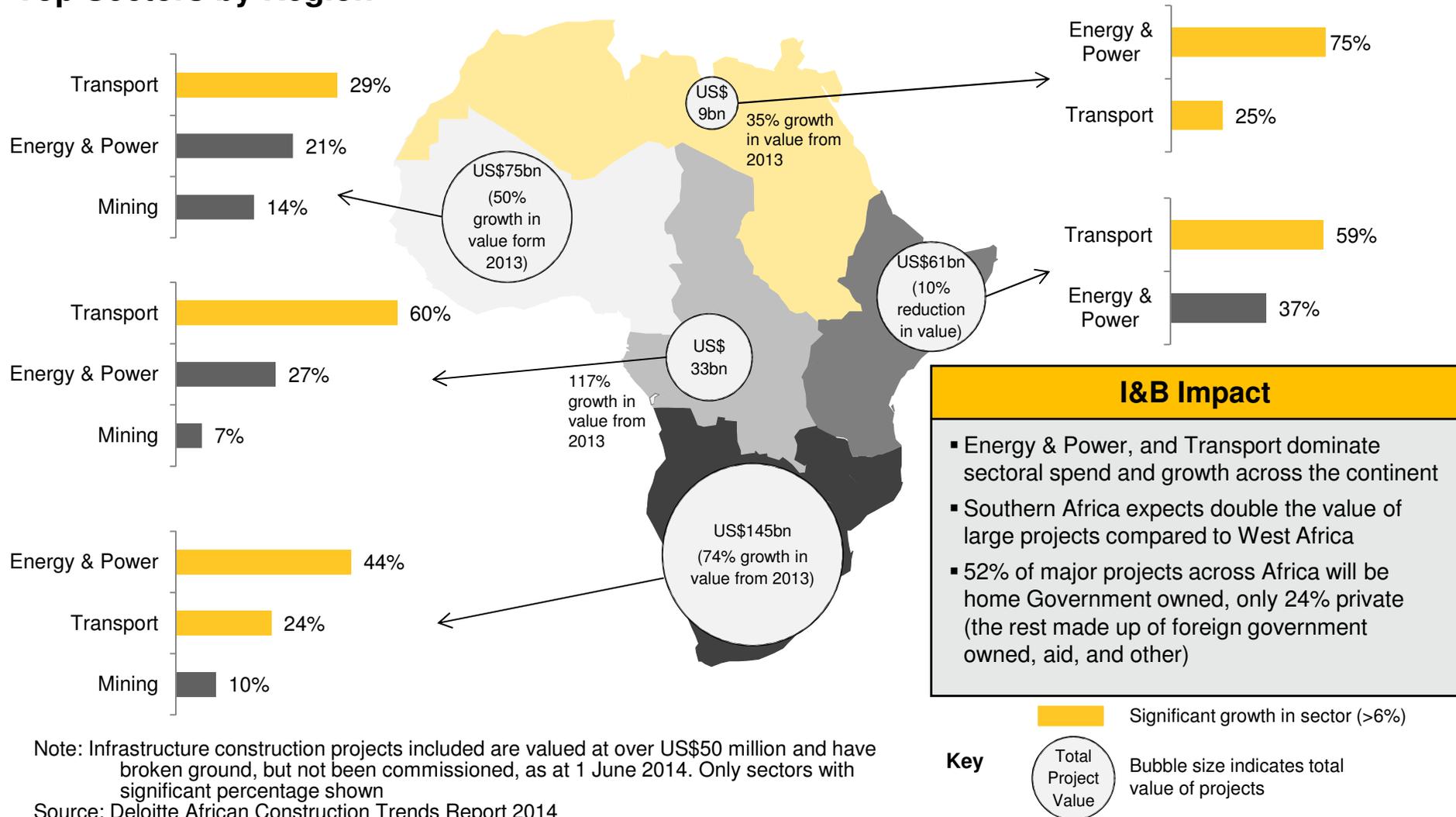


AFRICA CONSTRUCTION TRENDS

A total of 257 major infrastructure projects are underway across Africa, down from 322 Projects in the previous year, However, the value of projects under construction increased by 46% to US\$326bn

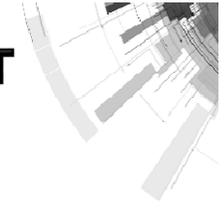


Top Sectors by Region

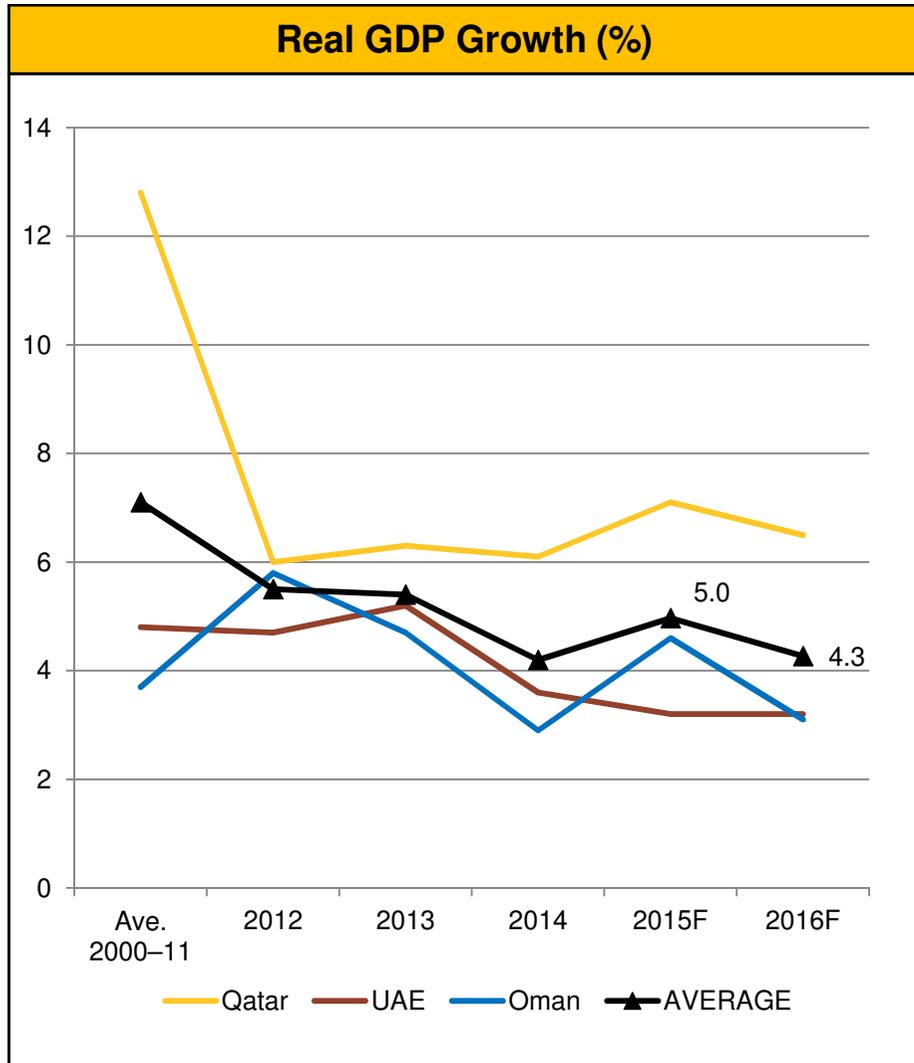


Note: Infrastructure construction projects included are valued at over US\$50 million and have broken ground, but not been commissioned, as at 1 June 2014. Only sectors with significant percentage shown

Source: Deloitte African Construction Trends Report 2014

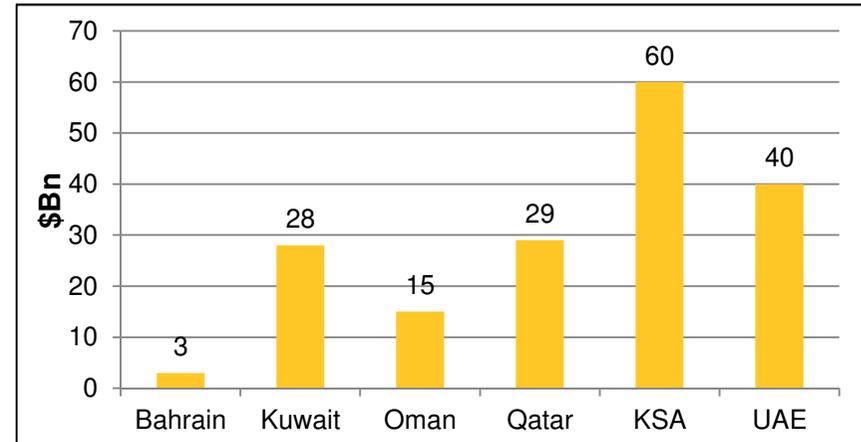


GDP growth in the region is subdued compared to previous years, but investment is expected to proceed, particularly in Transport and Energy & Utilities sectors

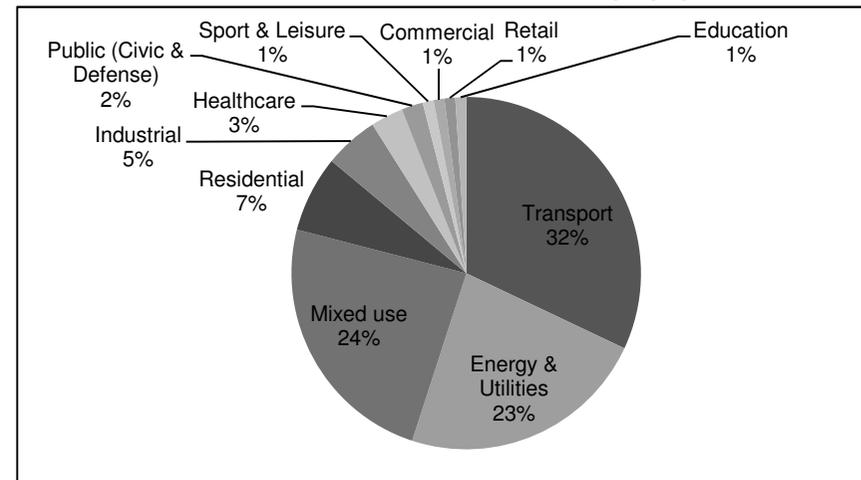


Source: IMF, Deloitte GCC Powers of Construction 2014; EC Harris Research

Forecast For GCC Contract Awards, 2015 (\$Bn)



Expected Sector Share of Spend (%) (2014-2016)



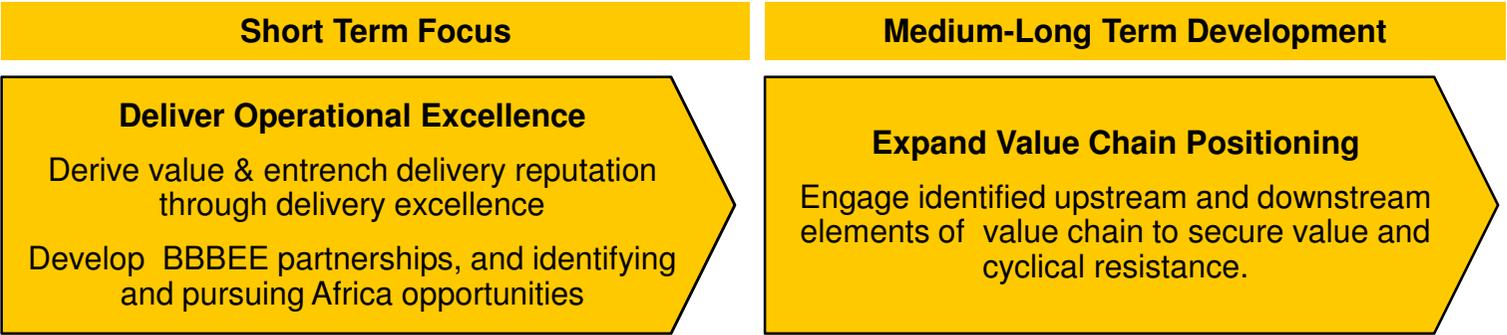


PLATFORM STRATEGY

Key Market & Internal Trends



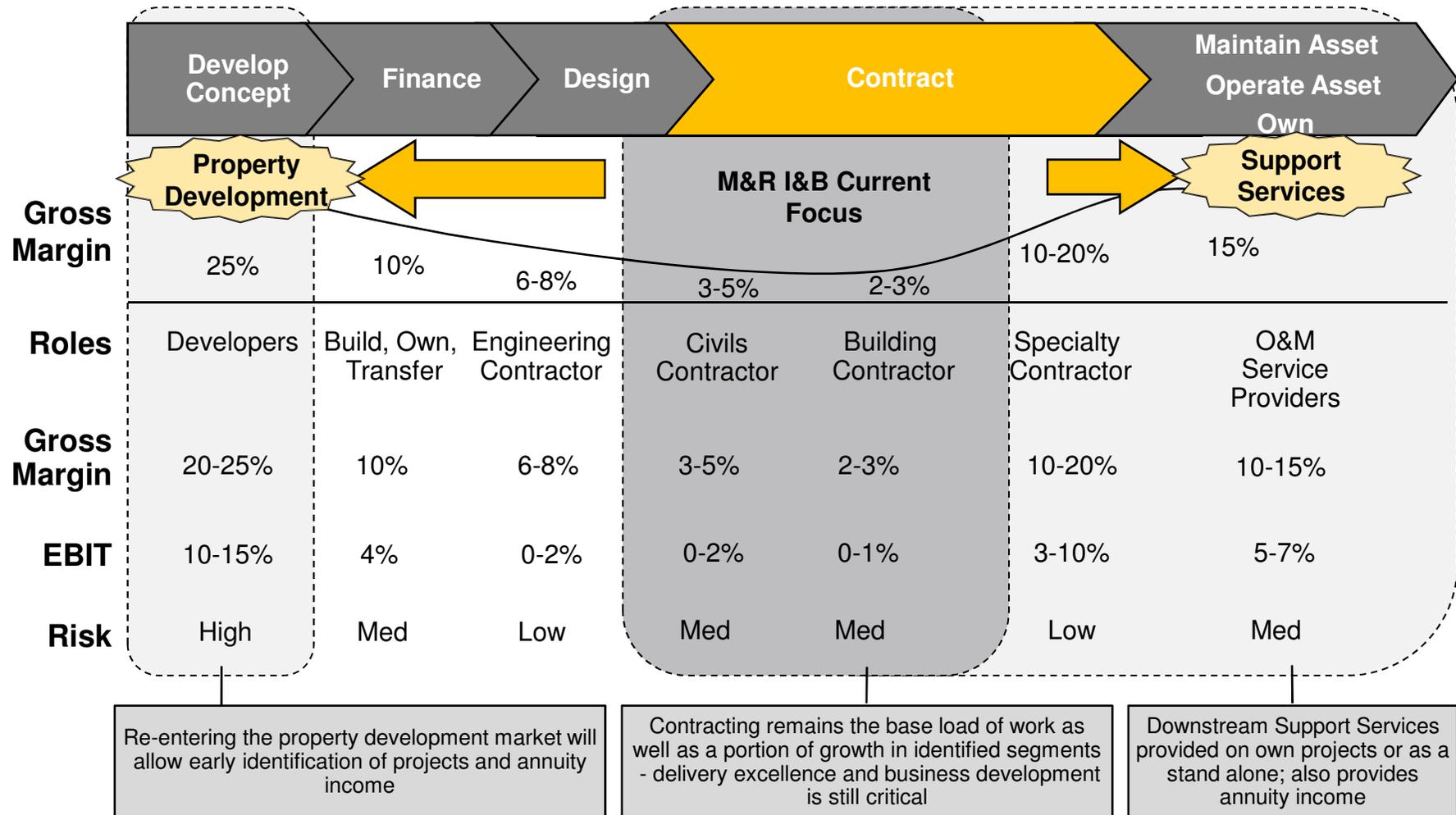
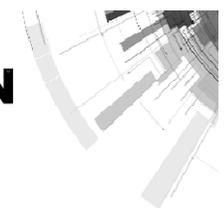
Strategy Summary

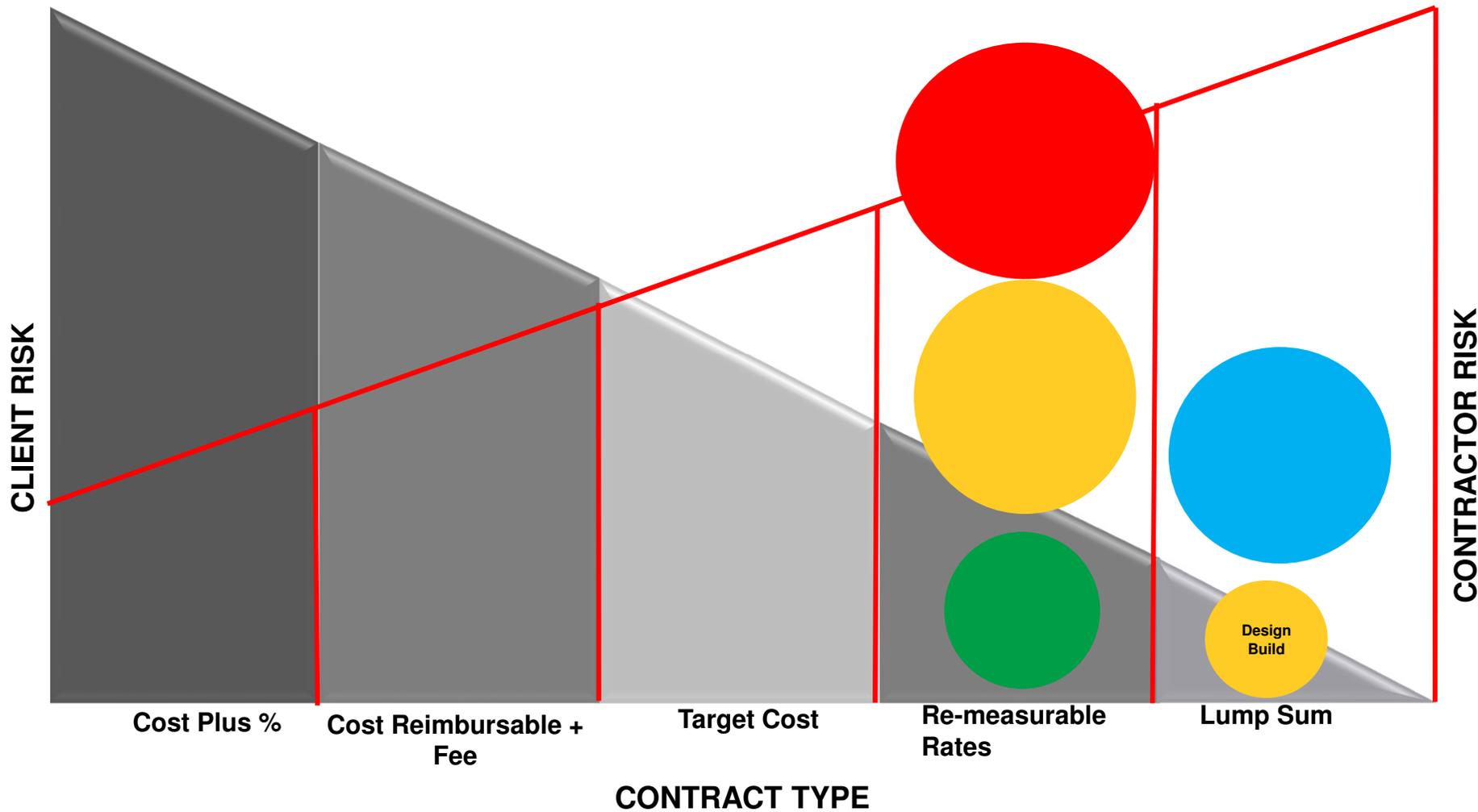




SECTOR VALUE CHAIN

The platform is adjusting its positioning along the value chain to unlock work, increase competitive advantages and improve financial returns

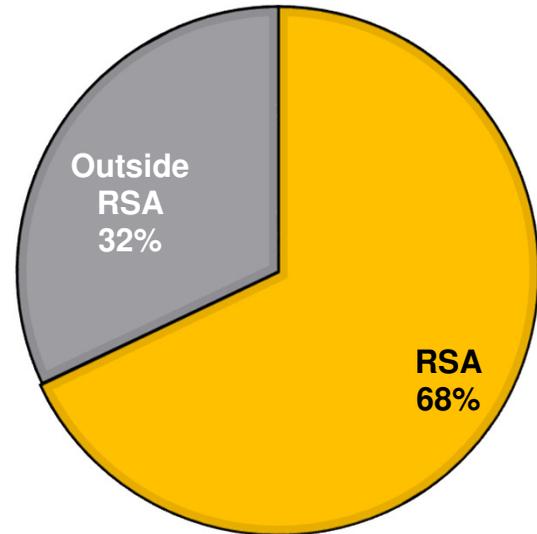
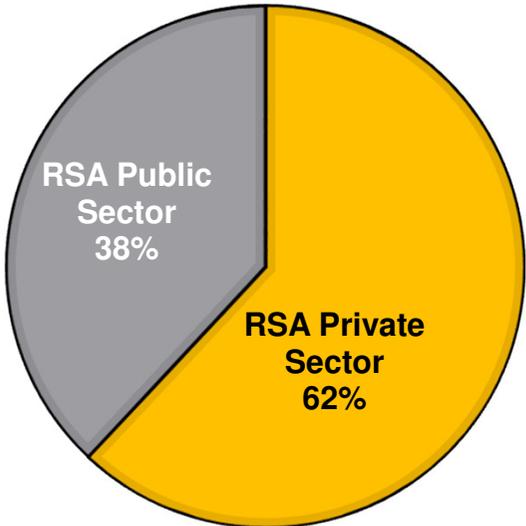
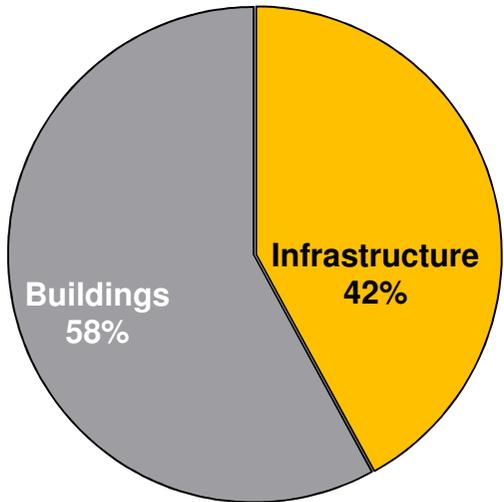
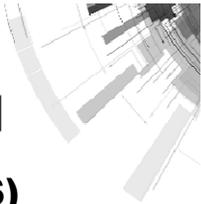


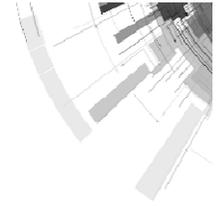


- OCM
- Middle East
- Buildings
- Infrastructure

CURRENT ORDERBOOK : R7,3BN

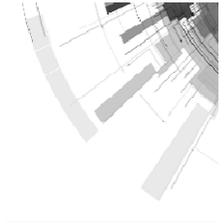
(EXCLUDES DEVELOPMENTS)





- Infrastructure & Building Platform is steady
- Its right sized for the market with an appropriate cost structure
- Market remains challenging - therefore we are focused on:
 - Operational Excellence for margin improvement
 - Value Chain diversification for growth (Developments in the short term, other opportunities in the medium term)
 - Negotiated projects in Africa (ex RSA) for growth
- Potential **medium** term growth catalyst includes Mozambique LNG
- Potential **long** term growth catalyst includes Nuclear programme

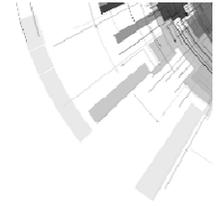




THANK YOU



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Investor Presentation

29 June 2015

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ENGINEERED EXCELLENCE