

REPORT TO STAKEHOLDERS

SIX MONTHS TO 31 DECEMBER 2013

FROM RECOVERY TO GROWTH



AGENDA

Salient Features Safety Performance Recovery &
Growth
Financial Impact

Financial Performance

Order Book & Outlook

Major Claims & Competition Commission

Platform Prospects

A New Strategic Future



SALIENT FEATURES

H1 FY2014

Health & Safety

LTIFR - 0.82 (Dec 2012: 0.85

Fatalities – 2 (Dec 2012: 0)

Revenue

R19bn

R16.3bn

Attributable earnings

Profit R724m

Profit R262m

HEPS (Continuing)

Profit 62 cents

个

Profit 44 cents

Net cash

R2.0bn

R1.1bn

Order Book*

R44.9bn

R48.3bn

Disposals

Disposal of noncore businesses largely concluded

Clough Acquisition

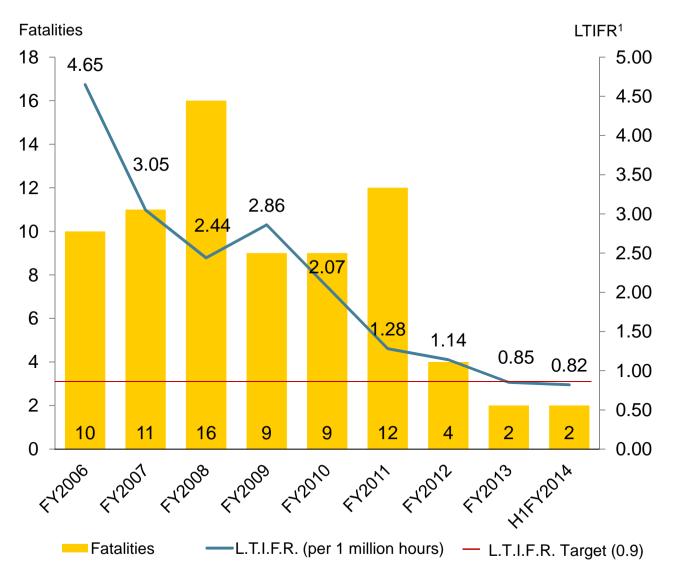
Completed
acquisition of
38.4% of Clough's
minority shares

^(*) The order book includes R0,2 billion (December 2013) and R0,9 billion (December 2012) in the discontinued Construction Products Africa businesses.



SAFETY PERFORMANCE

TOGETHER TO ZERO HARM

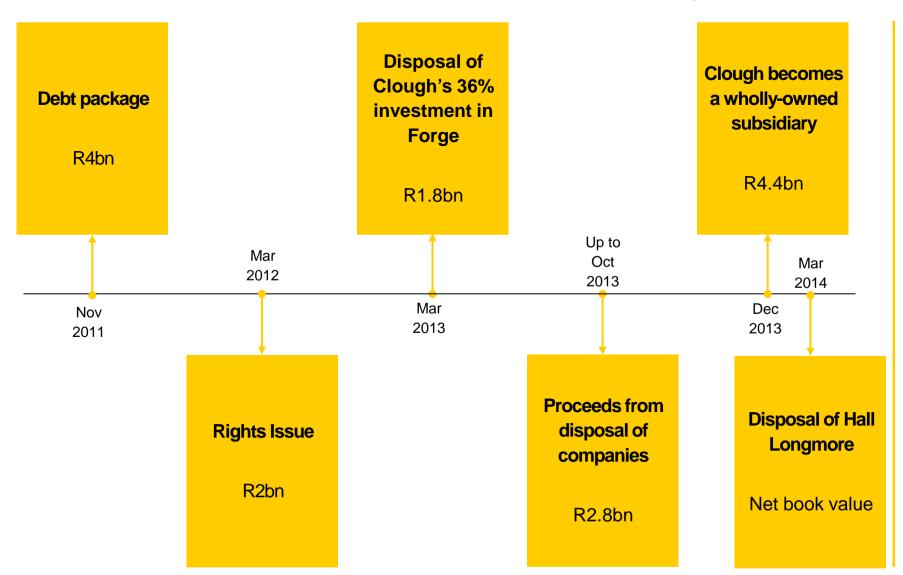


- Regrettably, two fatalities recorded in H1 FY2014
- LTIFR of 0.82
- Visible Felt Leadership
- Launch of Group-wide Philisa Health and Wellness Programme



RECOVERY & GROWTH

FINANCIAL YEARS 2012, 2013 AND 2014





2

FINANCIAL YEARS 2013 AND 2014

TWO DIFFERENT HALVES

		1/	00	40
Finan	cıal	Year	70	113

Attributable income • Inclusive of six month's associate Forge income (R67m)

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Attributable income • Inclusive of three month's associate Forge income (R32m) and profit on disposal of Forge (R223m)

• Inclusive of three month's associate Forge income (R32m)

Financial Year 2014

Attributable income • No contribution from Forge

Continuing HEPS • No contribution from Forge

Attributable income • Inclusive of acquired Clough minority contribution

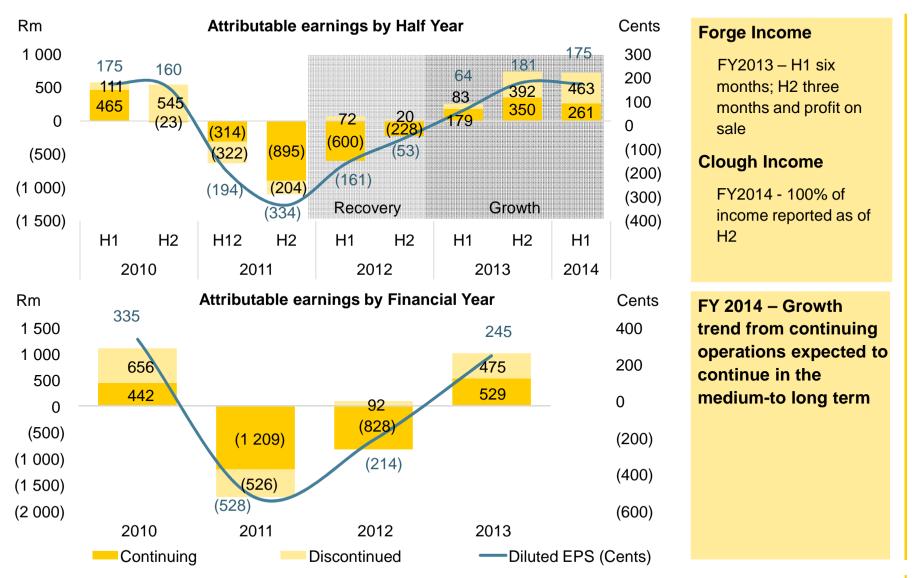
• Inclusive of acquired Clough minority contribution

- •H1 FY2013 to H1 FY2014 Excluding the contribution by Forge, continuing HEPS increased by 95%
- Strong H2 expected in FY2014 100% Clough contribution and strong operational performance



SUMMARISED FINANCIAL RESULTS

PROFITABLE GROWTH MAINTAINED







STATEMENT OF FINANCIAL PERFORMANCE

Rm	2013	2012	Variance
Revenue	18 982	16 344	2 638
EBITDA	1 017	764	253
EBIT	669	400	269
Net interest income/(expense)	2	(76)	78
Taxation	(271)	(109)	(162)
Income from equity accounted investments	-	112	(112)
Discontinued operations	463	93	370
Non-controlling interests	(139)	(158)	19
Attributable profit	724	262	462



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Revenue increased by 16%

- 1. Increase mainly from Clough due to scope growth on existing contracts (+R3,3bn)
- 2. Decrease in Cementation Canada due to depressed market conditions (-R401m)



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EBITDA is reflected before

- 1. Depreciation of R332m (2012: R349m)
- 2. Amortisation of intangible assets of R16m (2012: R15m)



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The increase in EBIT from the prior year is mainly attributable to Positive impact

- 1. Excellent operational results by Clough (+R201m)
- 2. Construction SADC's prior year results include loss making contracts (+R161m)

Negative impact

1. Decrease in Cementation Canada due to depressed market conditions (-R102m)



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Increase in net interest income is due to

- 1. Interest earned on proceeds from the sale of Forge
- 2. Proceeds from Construction Products Africa businesses were utilised to settle the SADC overdraft



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The effective tax rate of 40.4% is attributable to

- 1. Deferred tax assets not raised on tax losses incurred in certain jurisdictions
- 2. Non-deductible costs relating to the Clough minorities transaction
- 3. Withholding taxes paid in Africa
- 4. The formation of an Australian tax grouping will reduce the effective tax rate going forward



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Decrease in equity income attributable to

- Investment in Forge sold in March 2013
- The reported number is before minority shareholding



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Increase in discontinued profits attributable to

- 1. After tax profit on the disposal of the Construction Products Africa businesses (+R388m)
- 2. The remaining discontinued operations include Hall Longmore, remnants of the Steel business and Properties

^{*}Reported numbers are after tax and interest



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Non-controlling interests

1. Relates mainly to Clough (the Clough minorities were acquired on 11 December 2013)



STATEMENT OF FINANCIAL POSITION

Rm	2013	2012	Variance
Total assets	20 252	22 697	(2 445)
Property, plant and equipment	3 177	2 980	197
Other non-current assets	4 318	5 092	(774)
Current assets	7 796	8 383	(587)
Cash and cash equivalents	4 263	4 039	224
Assets classified as held-for-sale	698	2 203	(1 505)
Total equity and liabilities	20 252	22 697	(2 445)
Shareholders' equity	5 423	7 581	(2 158)
Interest bearing debt - short term	1 940	2 357	(417)
- long term	354	547	(193)
Other non-current liabilities	1 475	1 371	104
Current liabilities	10 995	10 257	738
Liabilities classified as held-for-sale	65	584	(519)
Net cash	1 969	1 135	834



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Level of property, plant and equipment maintained

- 1. Capex of R488m is marginally lower than prior year (R554m) due to reduced capex in underground mining operations
- 2. Capex comprise of expansion capex (R347m) and maintenance capex (R141m)

		584	(519)
Net cash	1 969	1 135	834



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Decrease in non-current assets attributable to

1. Disposal of the investment in Forge (-R1,1bn)

Non-current assets comprise mainly of

- 1. Non-current portion of uncertified revenues including the MEP subcontractor on the Dubai airport (R2 072m)
- 2. Investment in Concessions (R616m)
- 3. Deferred taxation assets (R663m)
- 4. Goodwill and intangible assets (R697m)
- 5. Vendor loans related to the sale of businesses (R206m)

Net cash 1 969 1 135 834



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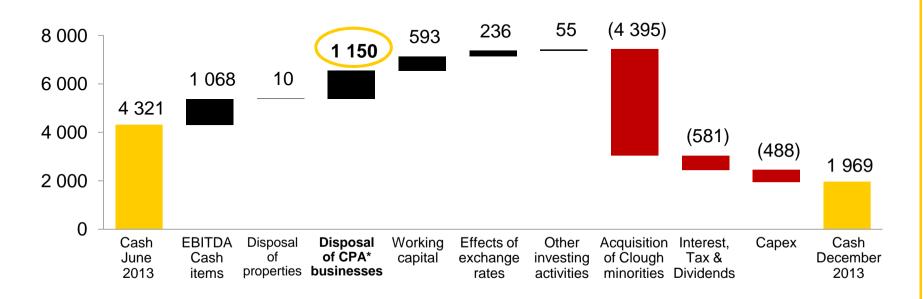
Net assets classified as held for sale comprise

- 1. Hall Longmore (R444m)
- 2. Remnant of the Steel business assets (R107m)
- 3. Clough properties (R82m)

Liabilities classified as held-for-sale	65	584	(519)
Net cash	1 969	1 135	834



NET CASH RECONCILIATION

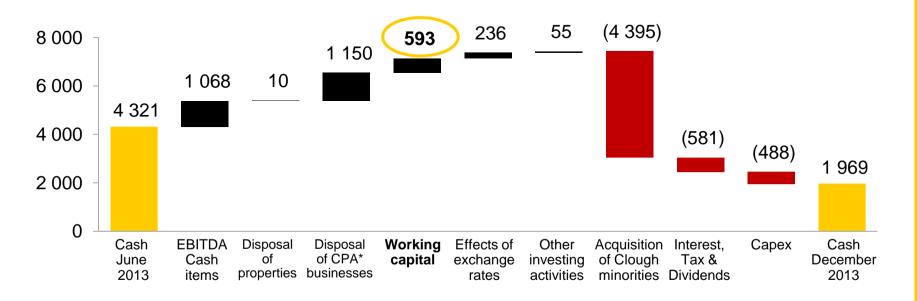


Disposal of CPA businesses

- 1. Disposal of Much Asphalt, Technicrete, Ocon Brick and Rocla for R1 325 million
- 2. Vendor loan of R175 million payable over a two year period



NET CASH RECONCILIATION

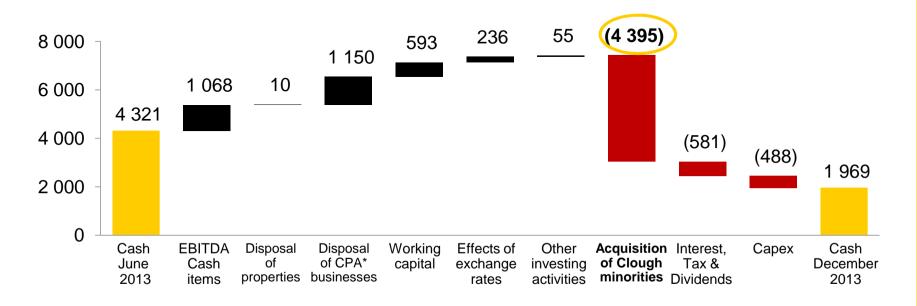


Working capital inflow impacted by

- 1. Higher level of advances in Cementation SA
- 2. Reduction in Cementation Canada revenue



NET CASH RECONCILIATION

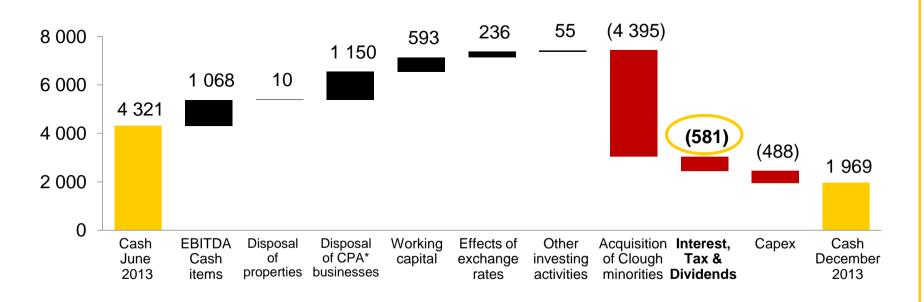


Acquisition of Clough minorities

- 1. Total transaction value A\$467 million funded by A\$311 million cash on Clough's balance sheet and A\$156 million interest bearing debt
- 2. R2,5 billion of acquisition cost booked against equity and R67 million of acquisition cost booked to income statement (in terms of IFRS)



NET CASH RECONCILIATION

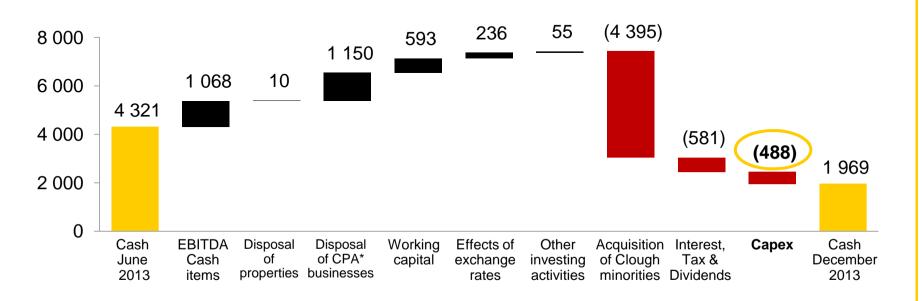


Outflow relates primarily to

1. Tax paid in Clough (R459m)



NET CASH RECONCILIATION



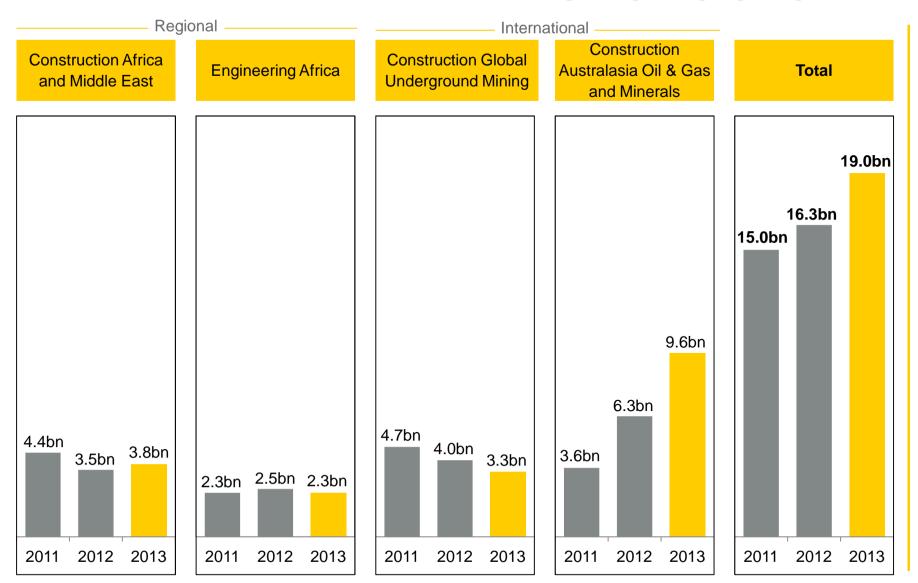
Capex comprises of

- 1. Expansion capex of R347m (relates mainly to Clough R147m and Underground Mining R169m)
- 2. Maintenance capex of R141m



PLATFORM REVENUE CONTRIBUTION

SIX MONTHS TO DECEMBER





SIX MONTHS TO DECEMBER

Regional

International

Construction Africa and Middle East

Engineering Africa

Construction Global Underground Mining

Construction Australasia
Oil & Gas and Minerals

Rm	Construction Africa ⁽¹⁾		Marine		Middle	East	Total	
	2013	2012	2013	2012	2013	2012	2013	2012
Revenue	3 243	2 993	98	184	434	286	3 775	3 463
Operating profit / (loss)	149	34	(5)	45	(12)	(46)	132	33
Operating margin (%)	5%	1%	(5%)	24%	(3%)	(16%)	3%	1%
Order book	6 550	6 886	220	314	1 855	1 447	8 625	8 647

The increase in the platform's operating results by R99m from the prior year is mainly attributable to Positive impact

- 1. Construction Africa's prior year results include project losses in the South African operations
- 2. Favourable close out on contracts in the Middle East operations

Negative impact

1. Marine reported a loss as a result of a reduction in revenue



SIX MONTHS TO DECEMBER

Regional

International

Construction Africa and Middle East

Engineering Africa

Construction Global Underground Mining

Construction Australasia
Oil & Gas and Minerals

Rm	Power Programme ⁽¹⁾		Enginee	ring ⁽²⁾	Total	
	2013	2012	2013	2012	2013	2012
Revenue	1 971	2 010	318	538	2 289	2 548
Operating profit / (loss)	106	96	(59)	(61)	47	35
Operating margin (%)	5%	5%	(19%)	(11%)	2%	1%
Order book	5 623	7 093	573	627	6 196	7 720

The increase in the platform's operating results by R12m from the prior year is mainly attributable to Positive impact

1. Improved contribution from the Power Programme

Negative impact

- Lower revenues in Murray & Roberts Water and Murray & Roberts Projects non-power offset by reduced losses in Wade Walker and Concor Engineering
- (1) Murray & Roberts Projects power programme contracts and Genrec
- (2) Includes Wade walker, Concor Engineering, Murray & Roberts Water and Murray & Roberts Projects non-power programme projects



SIX MONTHS TO DECEMBER

Regional

International

Construction Africa and Middle East

Engineering Africa

Construction Global Underground Mining

Construction Australasia
Oil & Gas and Minerals

Rm	Africa		Austra	Australasia		The Americas		Total	
	2013	2012	2013	2012	2013	2012	2013	2012	
Revenue	1 537	1 614	363	552	1 452	1 853	3 352	4 019	
Operating (loss) / profit	(7)	(137)	33	51	67	172	93	86	
Operating margin (%)	0%	(9%)	9%	9%	5%	9%	3%	2%	
Order book	4 372	4 621	1 375	831	3 769	3 619	9 516	9 071	

The increase in the platform's operating results by R7m from the prior year is mainly attributable to Positive impact

1. Cementation Africa's prior year results include substantial project losses on four contracts, one loss making contract remaining

Negative impact

1. Lower revenues in Canada and Australia due to depressed market conditions



SIX MONTHS TO DECEMBER

Regional

International

Construction Africa and Middle East

Engineering Africa

Construction Global Underground Mining

Construction Australasia
Oil & Gas and Minerals

Rm	Engineering		Projects		Commissioning and Asset Support		Overheads		Total	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Revenue	2 524	2 070	4 713	3 131	898	516	1 431	597	9 566	6 314
Operating profit / (loss)	392	298	185	216	139	39	(248)	(219)	468	334
Operating margin (%)	16%	14%	4%	7%	15%	8%	(17%)	(37%)	5%	5%
Order book	8 264	7 005	6 962	11 455	4 970	3 177	229	380	20 425	22 017

The increase in the platform's operating results by R134m from the prior year is mainly attributable to Positive impact

1. Solid operational results, assisted by a strong growth in revenue across all the operations

Negative impact

- 1. Lower margin in projects due to potential provision for liquidated damages on two contracts
- 2. Fabrication recorded a net loss after overheads of R11m
- 3. Overheads include transaction costs on the acquisition of Clough minorities (-R67m), and the balance of R170m represents Corporate overheads



SIX MONTHS TO DECEMBER

Discontinued Operations

Rm	Steel Reinforcing Products		Clough Marine Serv. & Prop.		Properties SA		Construction Products Africa ⁽¹⁾		Total	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Revenue	63	422	8	27	1	2	1 365	1 928	1 437	2 379
Operating profit / (loss)	2	15	(29)	(2)	1	2	668	109	642	124
Order book							155	863	155	863

The increase in the discontinued operations' operating results by R518m from the prior year is mainly attributable to

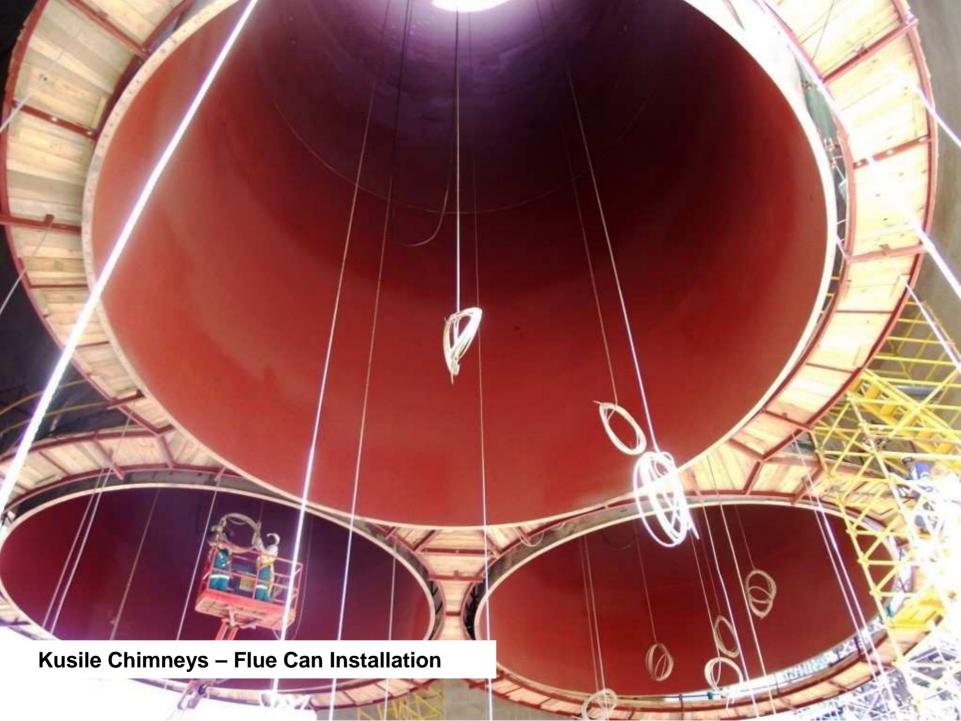
- 1. Profit on disposal of the majority of the Construction Products Africa entities (+R553m)
- 2. Loss in the Clough Marine Services & Properties division due to provision created for infrastructure on development property



INVESTMENT MARGINS & ASPIRATIONS

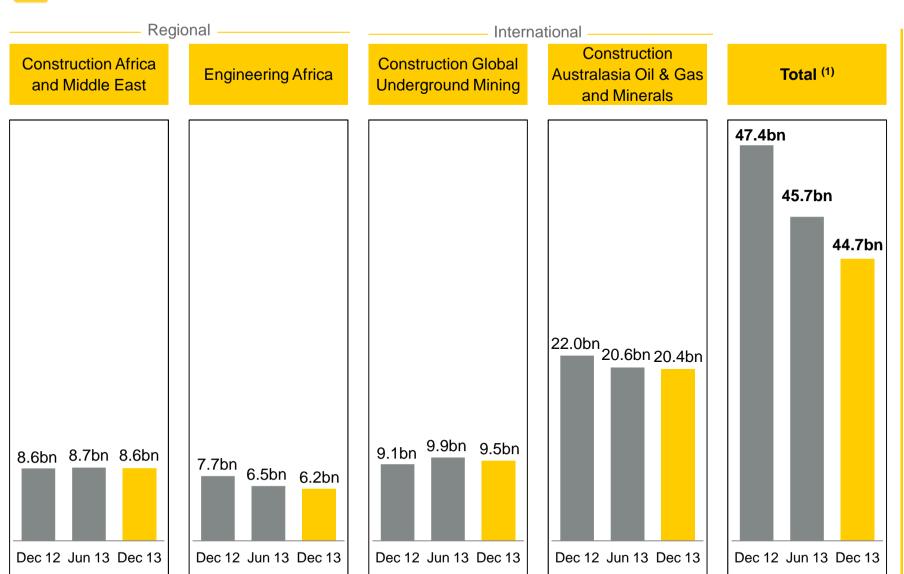
Criteria	Method	FY2014 aspiration	2014 H1*
Margin	EBIT Revenue	5% - 7.5%	
Gearing	Total Interest Bearing Debt Ordinary Shareholders Equity	20% - 25%	
Return on Equity (ROE)	Net Profit Attributable to Ordinary Shareholders Average Ordinary Shareholders Equity	17.5% through cycle	
Return on Invested Capital Employed (ROICE)	(Taxed EBIT + Income from Associates) Total Capital Employed *	WACC (12.4%) plus 3% - 4%	
Free Cash Flow Per Share	Operating Cash Flow – CAPEX + Proceeds on disposal of PPE Number of shares	Cash positive	
Return on Net Assets (RONA)	Taxed EBIT + Income from Associates Total Net Assets (Excl Tax and Cash)	18% after taxed EBIT	
Total Shareholders Return (TSHR)	(Increase in share price year on year + Dividend per share) Share price (PY)	100% relative to peers	

^{*} Where applicable, actual results have been annualised





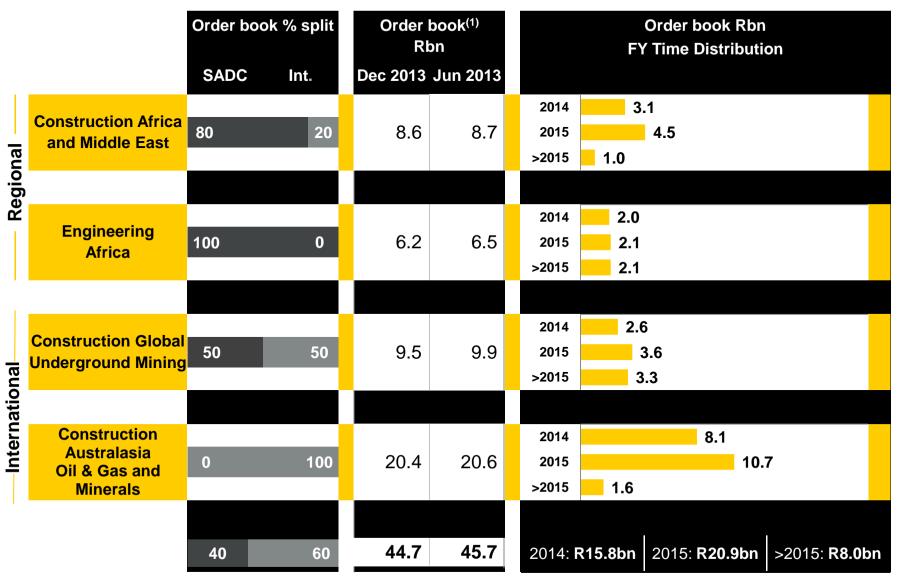
ORDER BOOK PER PLATFORM





OUTLOOK

ROBUST ORDER BOOK





OUTLOOK

		Order boo	ok % split	Order bo Rbn Dec 2013 J		Medium-to long term relative % EBIT contribution	Market prospects	% EBIT margin aspiration
Regional —	Construction Africa and Middle East	80	20	8.6	8.7	±5	→	< 5.0
Ä.	Engineering Africa	100	0	6.2	6.5	±15	1	5.0 - 7.5
	Construction Global Underground Mining	50	50	9.5	9.9	±20	1	5.0 – 7.5
	Construction Australasia Oil & Gas and Minerals	0	100	20.4	20.6	±60	1	5.0 - 7.5
ı		40	60	44.7	45.7	100		5.0 – 7.5

⁽¹⁾ Figures do not include Construction Products Africa order book



MAJOR CLAIMS PROCESSES

COMPLEX AND PROTRACTED PROCESS

Gautrain Rapid Rail Link

Delay & Disruption Claim

 Commercial Closeout – 2016

Water Ingress Claim

- Ruled in Gauteng Province's favour in November 2013
- Technical experts appointed

Sandton Cavern

- Ruling on principle in BCJV's favour
- Quantum hearing FY2015

GPMOF

On-going arbitration(s)

- Principle of design claim
 ruled in MUR's favour
 in May 2012
- Quantum arbitration scheduled for May 2014
- Second interim award on quantum – ruled in MUR's favour in December 2012
- Quantum arbitration proceeding

Commercial Closeout – FY2015

Dubai International Airport

Arbitration ruling on claim respondent in March 2014

Considering an alternative settlement mechanism

Commercial Closeout – FY2015



COMPETITION COMMISSION

ZERO TOLERANCE FOR ANTI-COMPETITIVE BEHAVIOUR

- Murray & Roberts rejects any form of anti-competitive or collusive conduct
- Five historic incidents of alleged collusion still to be settled – penalty provided for
- Remaining risk related to possible civil action
- Current executives not implicated in any form of collusive conduct
- Steps taken against former executives
- Systems implemented to prevent recurrence





Regional

International

PLATFORM PROSPECTS

Construction Africa and Middle East

Platform returned improved profit in H1

- Local market is highly competitive with low margins
- Middle East secured its first project award in more than two years in Abu Dhabi

Engineering Africa

- Murray & Roberts Projects is well positioned in the renewable energy sector
- Power programme order book (Medupi & Kusile) has performed well
- Murray & Roberts Water is developing its order book and prospects remain positive
- Concor Engineering and Wade Walker well positioned in bids on two substantial projects

Construction Global Underground Mining

- Muted South African results
- Strong contribution by Zambia operationsWork has commenced on De Beers' Venetia diamond mine
- Americas market remain challenging, but encouraging signs of market improvement
- Tough market conditions persist in Australia

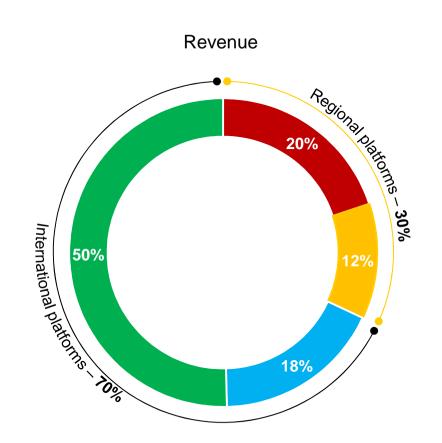
Construction **Australasia** Oil & Gas and **Minerals**

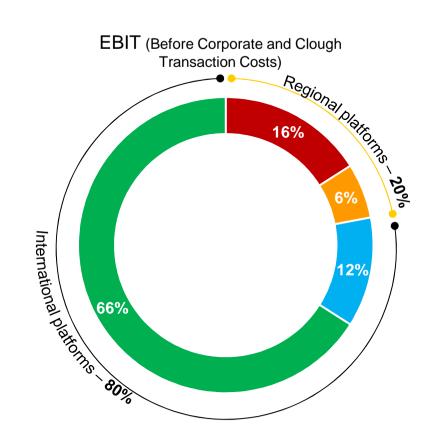
- Completed the acquisition of the minority shares in Clough
- Strong operational and financial result delivered in H1
- Strong performance to continue during H2
- Maintained a strong project order book
- Growing market share in the engineering, commissioning and asset support business



PLATFORM CONTRIBUTION

H1 FY2014





- Construction Australasia Oil & Gas and Minerals
- Construction Global Underground Mining
- Engineering Africa
- Construction Africa and Middle East



MURRAY & ROBERTS BUSINESS MODEL

OUR CORE COMPETENCE IS ENGINEERING AND CONSTRUCTION

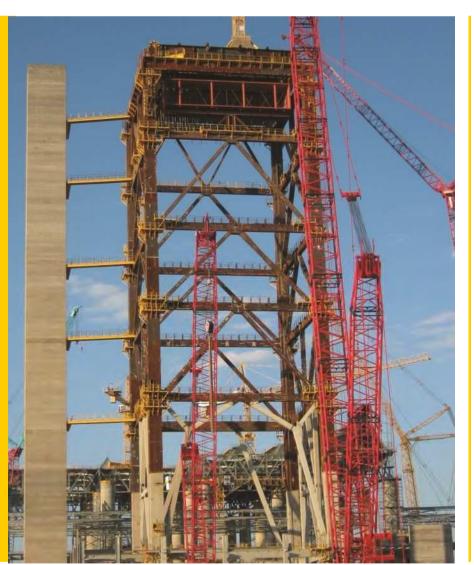




NEW STRATEGIC FUTURE

FY2015 AND BEYOND

- Increased engineering focus in natural resources markets
- Grow international platforms
- All platforms to expand in value chain by growing contribution from engineering and operations & maintenance segments





AFRICA STRATEGY

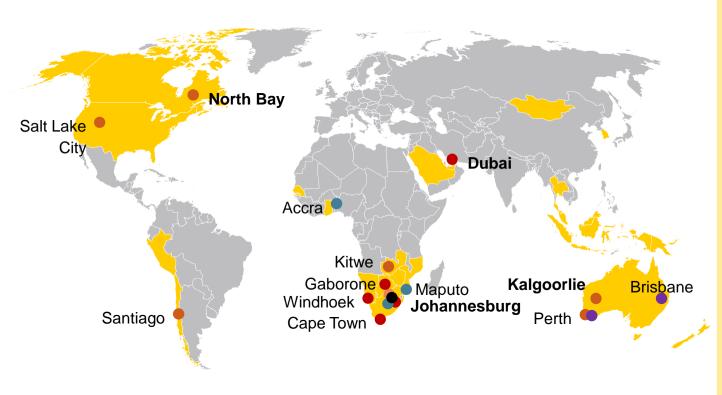
STRATEGY ON TRACK



- Unique risks and opportunities
- Office opened in
 - · Accra, Ghana
 - · Kitwe, Zambia
 - Maputo, Mozambique
- Engineering Africa early success in West Africa
- Buoyant Zambian mining market
- Significant oil & gas opportunities on the Mozambique coast
- Clough oil & gas capability and experience



GLOBAL REACH



- Presence & projects on five continents
- Several regional platform subsidiary companies consolidated at Group corporate office – Murray & Roberts Campus
- Five African offices
- Globally employing more than 25 000 people

- Corporate Office
- Construction Global Underground Mining
- Construction Africa and Middle East
- Construction Australasia Oil & Gas and Minerals
- Engineering Africa



AMERICAN DEPOSITORY RECEIPTS

Murray & Roberts has a sponsored Level 1 ADR programme (Since 2009):

Bloomberg ticker: MURZY

CUSIP: 626805204

Ratio: 1 ADR: 1 Ordinary Share

Exchange Traded: Over-the-counter (OTC) market

Depositary bank: Deutsche Bank Trust Company Americas

Depositary bank contact: Stanley Jones

ADR broker helpline: +1 212 250 9100 (New York)

+44 207 547 6500 (London)

E-mail: adr@db.com

ADR website: www.adr.db.com

Depositary bank's local custodian: Computershare, South Africa

Murray & Roberts

DISCLAIMER

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REPORT TO STAKEHOLDERS

SIX MONTHS TO 31 DECEMBER 2013

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