

## A GROUP WITH A FUTURE

### REPORT TO STAKEHOLDERS FOR THE YEAR ENDED 30 JUNE 2023



- The financial year to 30 June 2023 has been the most challenging for Murray & Roberts since the period following the 2008 global financial crisis
- Over the last 18 months, the Group weathered the COVID-19 storm of lockdowns and other restrictions, which severely compromised our ability to make contracted deliverables
- The level of risk assumed in the ERI platform, associated with fixed price lump-sum projects and order book size was reasonable for the Group in a business-as-usual scenario. However, the unforeseen global pandemic with worldwide lockdowns and knock-on impacts affecting the Group's entire project portfolio simultaneously, significantly increased the Group's risk profile
- The Group's funding capacity was further undermined, as no dividends were received from our investment in the Bombela Concession Company, nor from our international businesses for two years spanning the peak period of the pandemic
- Although the Group's liquidity was under pressure, cashflow forecasts indicated that we could meet our commitments and that we could trade through, albeit with limited financial breathing space

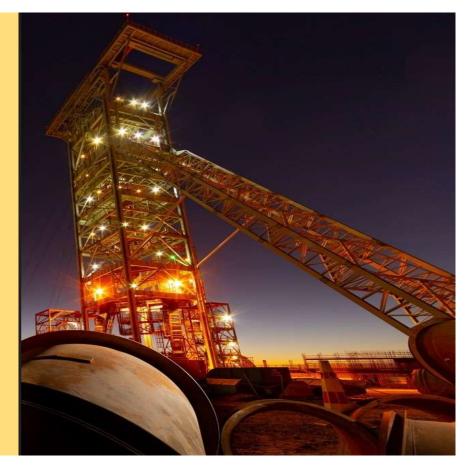


- There was also a marked shift in commercial flexibility among clients, facing their own cash constraints because of the COVID-19 impact. Claims were more forcefully contested, in some instances rejected, and in other instances leading to protracted and only partial settlements
- The risk was ultimately intolerable relative to the Group's balance sheet at the time. The Group's balance sheet and available funding facilities could not sustain the working capital required for the ERI platform
- Ultimately, the Group's holding company in Australia, Murray & Roberts Pty Ltd, and Clough Limited, were placed under voluntary administration. A further ramification was that the Group also lost control of RUC Cementation Mining
- MRPL, Clough and RUC have been reported as discontinued operations and deconsolidated from the Group with effect from 5 December 2022. The comparative financial results for the year ended 30 June 2022 have been restated with MRPL and its subsidiaries, previously reported as continuing operations, now reported as discontinued operations

### Murray & Roberts

### **REGAINING CONTROL OF RUC** MAINTAIN A PRESENCE IN THE ASIA-PACIFIC MINING REGION

- As a provider of specialist mining services, it is our intent to maintain a presence in the Asia-Pacific ("APAC") region, which is the region formerly serviced by this platform through RUC
- The preferred scenario is for Murray & Roberts to regain control of RUC and to retain this business as part of our multinational Mining platform and efforts in this regard are continuing
- Should the Group, however, not be able to regain control of RUC, Cementation APAC, a company recently established in Australia, will be developed and capacitated to provide engineering and contracting services to mining clients in APAC



### Murray & Roberts

## **PRESENTATION OVERVIEW**

Henry Laas	COVID-19 – A black swan event	Slides 2-3
	Regaining control of RUC Cementation	Slide 4
	Results Salient Features	Slide 6
	Revenue and EBIT in context	Slide 7
Mike da Costa	Segmental analysis – Mining	Slides 9-12
Steve Harrison	Segmental analysis – Power, Industrial & Water	Slides 14-17
Daniël Grobler	Segmental analysis – Bombela Concession Company	Slide 19
	Segmental analysis – Discontinued operations	Slide 20
	Statement of financial performance	Slide 22
	Statement of financial position	Slide 23
	Debt analysis	Slide 24
	Debt restructuring initiatives	Slide 25
Henry Laas	Order book, near orders and pipeline	Slides 27-29
	Safety Performance	Slide 31
	Pre-pandemic earnings growth	Slide 33
	Presentation takeaways	Slide 34
	Appendix	Slides 38-58

### **RESULTS SALIENT FEATURES** Murray<br/>& Results Reflect Deconsolidation of Businesses in Australia

<u> </u>	FY2023	FY2022*	Comments
Revenue	R12,5 billion	R8,8 billion	<ul> <li>Strong growth in revenue and earnings</li> <li>Increase in revenue and operating profit in the Mining platform</li> </ul>
Continuing EBIT	R91 million	R82 million	<ul> <li>Increase in revenue and reduced operating loss in the Power, Industrial &amp; Water platform</li> </ul>
Attributable (loss)/earnings	(R3,2 billion)	R135 million	<ul> <li>Loss from continuing operations of R0,3 billion and the following extraordinary losses from discontinued operations</li> <li>R2,7 billion attributable to the discontinued businesses in</li> </ul>
Diluted continuing HEPS	(71 cents)	(47 cents)	<ul> <li>Australia</li> <li>R0,2 billion impairment of receivable in the Middle East</li> </ul>
Order book	R15,4 billion	R17,6 billion	<ul><li>Low risk order book and strong project pipeline</li><li>Circa R10,6 billion revenue secured for FY2024</li></ul>
* Prior period restated for disco	ntinued operations		
Net debt	(R0,3 billion)	(R1,1 billion)	<ul> <li>Significant reduction in net debt after applying proceeds from the disposal of investment in Bombela Concession Company</li> </ul>
NAV	R4 per share	R13 per share	<ul> <li>Decrease in equity due to deconsolidation of businesses in Australia</li> </ul>
6			ENGINEERED EXCELLENCE

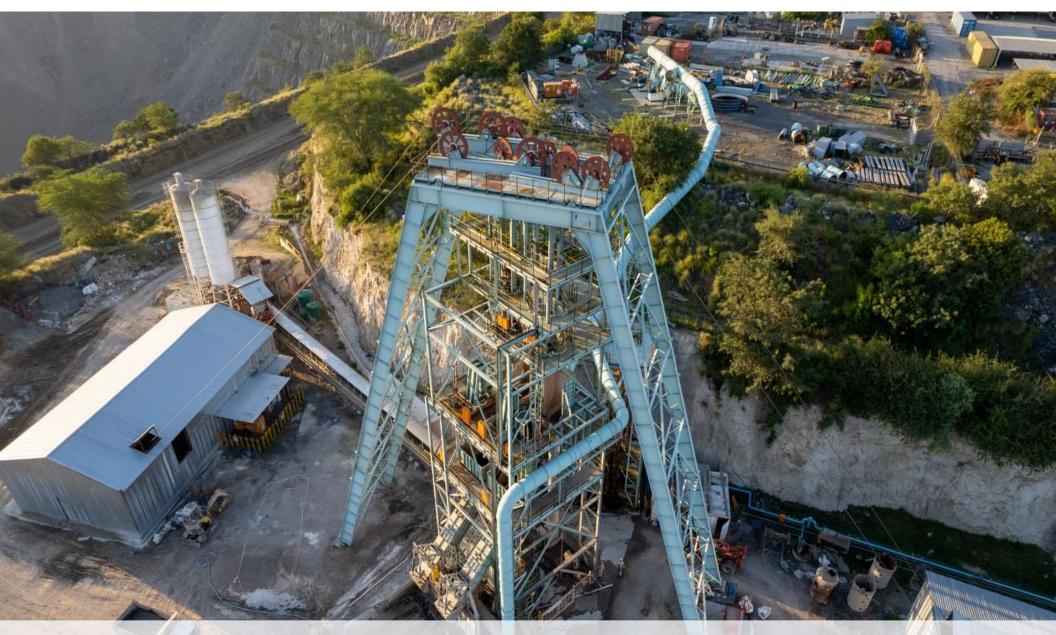
### Murray & Roberts

## **REVENUE AND EBIT IN CONTEXT**

& Roberts ADJUSTED FOR INVESTMENT IN BOMBELA CONCESSION COMPANY

Continuing operations	FY2023	FY2022	Growth
Revenue (as reported)	R12,5 billion	R8,8 billion	42%
EBIT (as reported)	R91 million	R82 million	11%
BCC Contribution	R30 million	R193 million	
EBIT (excluding BCC)	R61 million	(R111 million)	155%

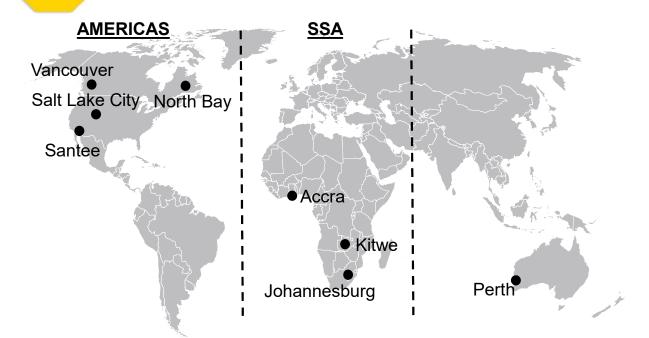
- The Group's investment in BCC was accounted for at fair value through profit or loss. As such, BCC did not contribute to Group revenue, but did contribute to earnings
- The fair value adjustment for FY2023 of R30 million was until December 2022 when the disposal value was fixed, although the transaction only reached completion in April 2023
- The fair value adjustment for FY2022 of R193 million was for the full 12-month period
- Excluding BCC, EBIT from continuing operations increased by 155%



### MINING A MULTINATIONAL BUSINESS PLATFORM

ENGINEERED EXCELLENCE

MINING PLATFORM OVERVIEW



Office	Location		
Cementation Canada	North Bay, Canada		
Merit Consultants International	Vancouver, Canada		
Cementation USA	Salt Lake City, United States		
Terra Nova Technologies	Santee, United States		
	Johannesburg, South Africa		
Murray & Roberts Cementation	Kitwe, Zambia		
	Accra, Ghana		
Cementation Asia-Pacific	Perth, Australia		

#### Market focus:

- Africa & Americas: Underground mining and material logistics services
- Intention to maintain a presence in Asia-Pacific

#### Market conditions:

 Price outlook for most major commodities remains strong in the medium term, which is expected to drive growth in mining investment

#### Order book:

• FY2023: R13,6 billion

#### Platform results and prospects:

- Core business and main contributor to Group earnings for the last decade
- Retains global position as a leading mining services provider
- Strong order book and pipeline
- Cementation Americas delivered a significantly better performance compared to the prior year
- Murray & Roberts Cementation experienced a difficult year
- Expected to deliver meaningful earnings as the decarbonisation of the global economy and specifically the energy transition gains pace
- Near orders of R9,1 billion and pipeline opportunities of R19,9 billion (category 1)

**Murray** 

& Roberts



Mining*				Power, Industrial & Water					
Rm	Afric	Africa The Americas			Othe	er	Total		
	2023	2022	2023	2022	2023	2022	2023	2022	
Revenue	4 022	3 819	7 104	4 122	-	-	11 126	7 941	
Operating profit/(loss)^	76	170	347	120	(110)	(56)	313	234	
Operating margin	2%	4%	5%	3%	-	-	3%	3%	
Order book	6 601	9 770	6 973	7 400	-	_	13 574	17 170	

#### Growth in revenue and earnings. The price outlook for most major commodities remains robust in the medium term

#### 1. Africa:

- Higher revenue, but a decrease in earnings mainly due to:
  - Poor geological conditions Palabora Shaft Project
  - Arnot project client entering business rescue
  - Temporary operational challenges at the Venetia project
- A new commercial arrangement for the Venetia project under negotiation
- Reduction in order book reflects exclusion of Arnot project
- 2. The Americas: Cementation Americas recovered well in a more normalised post-pandemic environment and delivered a significantly better performance compared to the prior year. It is expected that this strong performance will continue in the near term
- 3. Other: Increase in platform overhead cost associated with work undertaken prior to the deconsolidation of RUC, aimed at establishing a central asset company for the Mining platform. This initiative is temporarily on hold

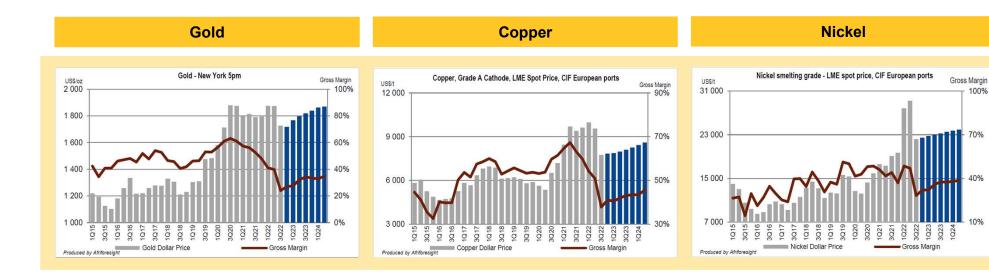
\* Prior period restated for discontinued operations

<sup>^</sup> Prior period restated for corporate cost reallocation

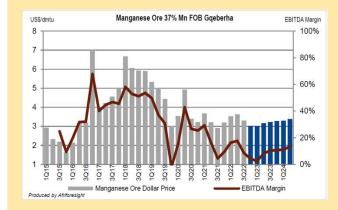


## **METAL PRICE FORECASTS**

PRICES FORECAST TO REMAIN ROBUST IN THE NEAR TO MEDIUM TERM



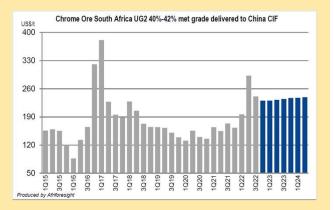
#### Manganese



#### Platinum



#### Chrome

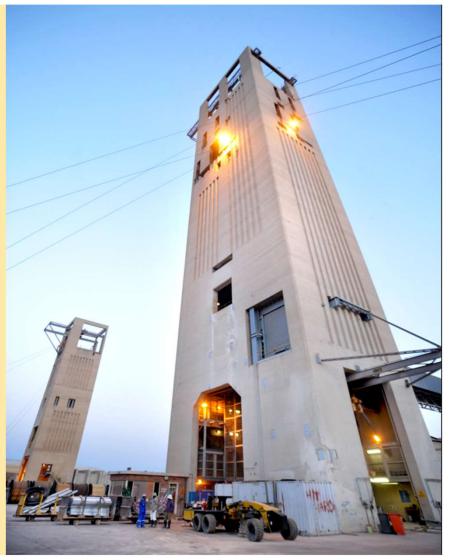




## MEDIUM TERM OUTLOOK

MODEST GROWTH FORECAST FOR THE MINING CONTRACTING AND CONSTRUCTION SECTOR

- The mining contracting and construction market to deliver modest growth over the medium term:
  - Increasing demand for energy transition metals
  - The growing need to replace depleting reserves
- Risks considered by mine owners when evaluating capital investments include inflation, geopolitical instability, threat of global recession
- Mine owners tend to defer riskier investments and invest only in projects with higher certainty and high returns, such as brown field replacement projects or expansions
- Recent increase in merger and acquisition activity suggests that some major operators consider buying production capacity to be more value accretive and lower risk than exploring for and developing new orebodies



### POWER, INDUSTRIAL & WATER SUB-SAHARAN AFRICA FOCUSED PLATFORM

## POWER, INDUSTRIAL & WATER

### PLATFORM OVERVIEW



Office	Location
Murray & Roberts Projects	Johannesburg, South Africa
OptiPower Projects	Cape Town, South Africa

#### Market focus:

• Sub-Saharan Africa: Power and energy markets

#### Market conditions:

• Increasing investment in South Africa's renewable energy and power transmission & distribution sectors presenting opportunity in the near to medium term

#### Order book:

• FY2023: R1,8 billion

#### Platform results and prospects:

- Increasing investment in utility scale renewable energy projects in South Africa expected to enable platform to return to profitability in FY2024
- South Africa's constrained transmission and distribution infrastructure requires urgent investment
- Eskom plans to build over 1,500km per year of 400kV overhead lines in South Africa into 2032
- OptiPower expected to receive Eskom transmission tender awards in the medium term
- Secured several orders in South Africa's renewable energy (wind) sector – focus to secure utility scale PV projects
- No near orders, but pipeline opportunities of R9,0 billion (category 1)

**Murray** 

& Roberts

## SEGMENTAL ANALYSIS

POWER, INDUSTRIAL & WATER

	Power, Industrial & Water									
Rm Power & Industrial Water					Solar, Transmission & Distribution Other Total					al
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Revenue	157	325	3	18	1 171	467	-	-	1 331	810
Operating profit/(loss)	45	38	(7)	(13)	30	(44)	(115)	(136)	(47)	(155)
Operating margin	29%	12%	(233%)	(72%)	3%	(9%)	-	-	(4%)	(19%)
Order book	194	119	-	2	1 659	268	-	-	1 853	389

#### 1. Power & Industrial:

**Murray** 

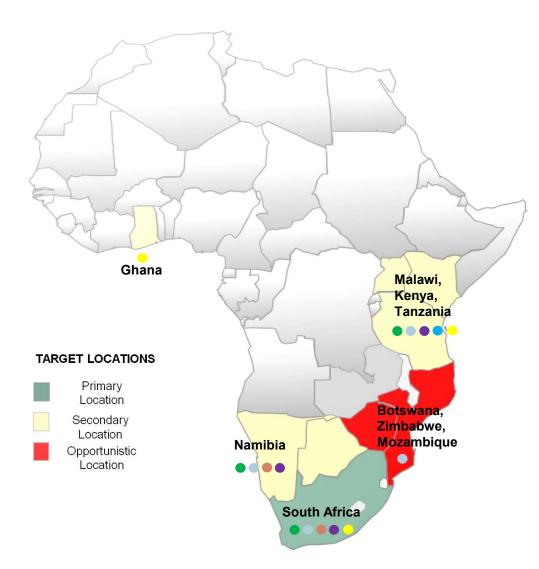
& Roberts

- An amicable full and final settlement agreement was reached on all outstanding commercial matters with Mitsubishi Hitachi Power Systems Africa ("MHPSA") in relation to the Group's work on the Medupi and Kusile power stations
- Prior year includes completion of Kusile. Current year revenue includes work on the Medupi Mills contract and revenue from ongoing support for MHPSA. Increase in earnings due to risk provision releases following settlement with MHPSA
- 2. Water: Business scaled down and limited to operating contract for the Organica wastewater plant at V&A Waterfront
- 3. Solar, Transmission & Distribution: Increase in revenue and earnings due to commencement of renewable energy wind projects for EDF and Red Rocket during FY2023 H2. Investment in Aarden Solar disposed of post year end
- 4. Other: Includes overhead costs, and legal costs associated with the commercial close-out of completed projects

Murray & Roberts

### **RENEWABLE ENERGY MARKET**

POTENTIAL OPPORTUNITY



Renewable Energy	South Africa (Public and Private)	SSA (Private)
Wind	10GW	5GW
PV Solar	30GW	5GW
BESS	5GW	1GW
Hydrogen	>20 GW	>20GW
Biomass	0.5GW	1GW
Geothermal	N/A	0.5GW
Projected Total Investment	R1.5 trillion	R250 billion

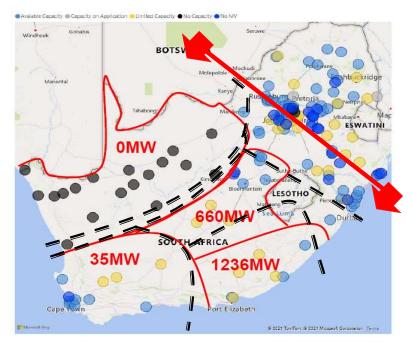
- Foreseeable sustained market opportunity for FY2024-FY2026 is in excess of 12GW
- Platform target of 400 500MW market share per annum (two wind farms and two PV solar projects). This equates to around R4 billion per annum potential turnover (platform share approximately R2,5 billion)

### <mark>Murr</mark>ay & Roberts

## **TRANSMISSION LINES**

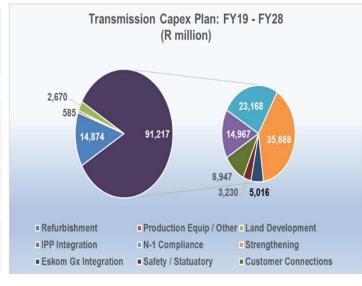
•

POTENTIAL OPPORTUNITY



- Generation Centres have shifted to the Northern, Western, Eastern and Central regions
- Extremely limited to no grid connection capacity in new generation centres
- 765kV TL backbone will require strengthening
- 400kV TL infrastructure will require additional capacity to support grid connection capacity upgrades
- Increasingly private developers are adopting the Eskom self-build approach and building the grid infrastructure themselves to unlock their project's business case
- Eskom roll out has been delayed considerably. Starting to see green shoots with tenders 400kV and 765kV coming to market. Expect increased procurement when Eskom transmission and distribution is unbundled
- The new Generation Capacity Connection Assessment Report for 2023 shows a dire state of capacity availability and the need to increase transformer infrastructure to support new generation

Transmission Assets	New Assets expected	New Assets expected	Total New Assets:				
Nationally	2023 - 2027	2028 - 2032	2023 - 2032				
Power lines (km)							
765 kV	200	6128	6328				
400 kV	2679	5019	7698				
275 kV	14	178	192				
Total length (km)	2893	11325	14218				
Transformers							
Number of units	60	110	170				
Total capacity (MVA)	26970	78 895	105865				



BOMBELA CONCESSION COMPANY

3.00

IVI IV

O.R.Tambo



### **BOMBELA INVESTMENT**

### **DISPOSED IN APRIL 2023**

Rm		
	2023	2022
Revenue	-	-
Operating profit	30	193

#### Group completed disposal of its investment in the BCC in April 2023

- 1. The transaction was concluded at fair value of the investment. Proceeds of circa R1,2 billion were applied towards reducing the Group's debt
- 2. The fair value adjustment for FY2023 of R30 million was until December 2022 when the disposal value was fixed, although the transaction only reached completion in April 2023. The fair value adjustment for FY2022 of R193 million was for the full 12-month period

## **DISCONTINUED OPERATIONS**

SEGMENTAL ANALYSIS

Rm	Australia		Middle East		Other		Total	
	2023	2022	2023	2022	2023	2022	2023	2022
Revenue	11 928	21 114	-	-	36	-	11 964	21 114
Operating (loss)/profit	(2 538)	623	(198)	(62)	(51)	(51)	(2 787)	510

#### Loss largely due to the deconsolidation of Australian businesses (MRPL, Clough, RUC and Insig)

1. The deconsolidation of the **Australian businesses** resulted in a discontinued loss of R2,5 billion, comprising:

- an operating loss in Clough of R1,3 billion and an operating profit in Mining Australia (RUC and Insig) of R45 million
- a loss of R2,4 billion through the deconsolidation of assets and liabilities of these businesses
- a foreign currency translation reserve ("FCTR") profit of R1,2 billion was realised as a result of this deconsolidation.
   This is an extraordinary loss not to be repeated in future years

#### 2. Middle East:

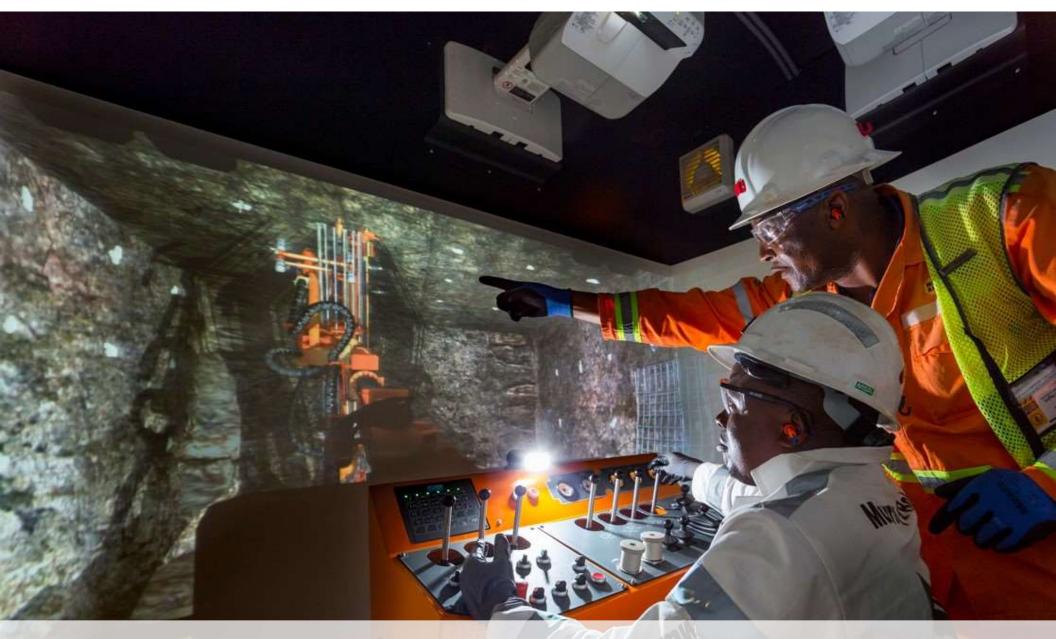
**Murray** 

& Roberts

- Operating loss includes legal costs to mitigate contingent liabilities and impairment of a receivable of R170m
- Upon final exit of the Middle East, a negative FCTR adjustment of circa R520m (based on the exchange rate as at 30 June 2023) will be accounted for as part of discontinued operations at completion of the transaction. This adjustment will be a non-cash item that will not impact the Group's equity nor its net asset value

This loss will reduce to approximately R30 million per annum until exit of the Middle East is achieved

3. Other: Represents costs associated with retained liabilities in the disposed Genrec operations and the closing out of minor latent defects by the Bombela Civil Joint Venture on the Gautrain project Following the MHPSA settlement, this cost will be minimal in future years



### FINANCIAL RESULTS MURRAY & ROBERTS TRAINING ACADEMY – SOUTH AFRICA

**ENGINEERED** EXCELLENCE



## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2023	FY2022*	Variance
Revenue	12 460	8 755	3 705
EBITDA	451	483	(32)
EBIT	91	82	9
Net interest expense	(267)	(186)	(81)
Taxation	(106)	(74)	(32)
Loss from continuing operations	(282)	(178)	(104)
Discontinued operations	(2 897)	311	(3 208)
Non-controlling interests	(2)	2	(4)
Attributable (loss)/earnings	(3 181)	135	(3 316)

- Revenue and EBIT increase due to improved contribution from Mining and PIW platforms
- Net interest expense increase due to higher interest rates and debt levels. Interest will reduce by circa R100m per annum as debt levels reduced post disposal of investment in BCC in April 2023
- · Effective tax rate remains high, as a deferred tax asset cannot be raised against interest and Corporate costs in South Africa
- Discontinued operations increased loss following deconsolidation of Australian businesses and receivable impairment in Middle East
- Loss in attributable earnings mainly as a result of discontinued operations

\* Prior period restated for discontinued operations

### Murray & Roberts

### **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Current assets	3 639	8 604	(4 965)
Cash and cash equivalents	1 264	2 256	(992)
Assets classified as held for sale	1 065	1 012	53
Total equity and liabilities	8 387	20 303	(11 916)
Shareholders' equity	1 841	5 713	(3 872)
Interest-bearing debt - short term	827	2 143	(1 316)
- long term	706	1 193	(487)
Other non-current liabilities	374	197	177
Current liabilities	3 658	10 212	(6 554)
Liabilities classified as held for sale	981	845	136
Net debt	(269)	(1 080)	811

• Reduction in assets and liabilities due to the deconsolidation of the Australian businesses

Assets and liabilities held for sale relate mainly to the Middle East companies

• Shareholders' equity decreased after deconsolidation of Australian businesses

Net debt reduced significantly following the disposal of the investment in BCC



### **DEBT ANALYSIS**

& Roberl	S GEARING LEVEL	June 2023	June 2022
Group Debt	Total Debt (Rm)	(1 533)	(3 336)
	Corporate debt	(1 021)	(1 909)
	TNT acquisition – March 19 (R635 million)	(84)	(171)
	Overdraft, term debt and sundry loans	(937)	(1 738)
	Self-servicing debt	(356)	(902)
	Asset-based finance - project specific	(356)	(710)
	Bombela Concession Company preference shares	-	(192)
	IFRS 16	(156)	(525)

Group Gearing Ratios	Total Debt (Rm)	(1 533)	(3 336)
	Corporate debt	(1 021)	(1 909)
	Self-servicing debt	(356)	(902)
	IFRS 16	(156)	(525)
	Total Equity (Rm)	1 841	5 713
	Gearing (Corporate debt)	55%	33%
	Gearing (Corporate and self-servicing debt)	75%	49%
	Gearing (Total debt post IFRS 16)	83%	58%

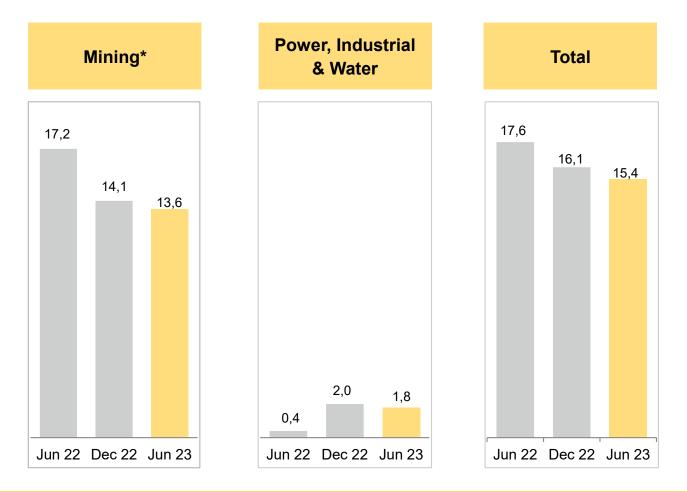


## DEBT RESTRUCTURING INITIATIVES

- Total debt reduced by R1,8 billion due to the sale of BCC (R1,2 billion), deconsolidation (R0,5 billion) and payment of TNT debt (R0,1 billion)
- Remaining TNT debt will be repaid by May 2024
- Financial plans indicate that corporate debt (overdraft, term debt, and sundry loans) is capable of being repaid over the next three years from cash generated from continuing operations
- However, the corporate debt is predominantly held by South African lenders, which includes a R650 million overdraft facility. In South Africa, the Group is marginally cash generative, while the majority of cash is generated in the USA and Canada
- This imbalance must be addressed, and initiatives are underway to de-lever the South African lenders and establish a sustainable debt structure that is more suitable to the Group's requirements

### ORDER BOOK, NEAR ORDERS AND PIPELINE MTUBATUBA NSELENI TRANSMISSION - KWAZULU-NATAL

### **Murray & Roberts ORDER BOOK**LOW RISK ORDER BOOK OF R15,4 BILLION



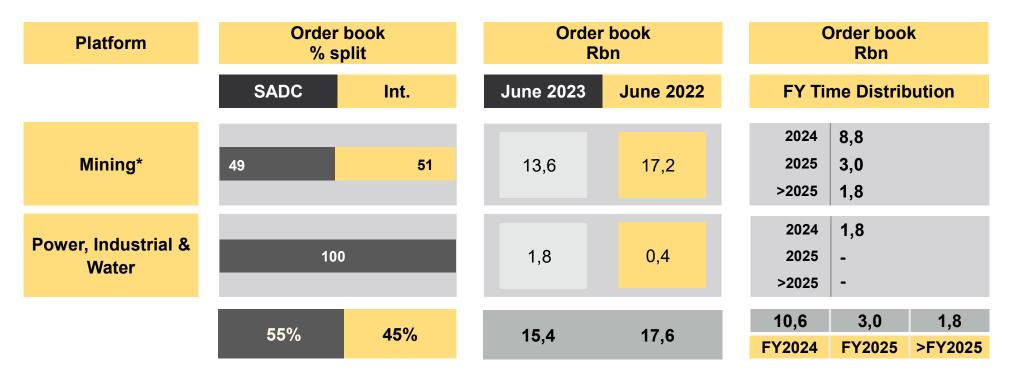
- 1. Group order book largely represented by Mining platform orders secured on favourable commercial terms
- 2. Decline in Group order book reflects exclusion of Arnot project, with client entering business rescue
- 3. Mining order book expected to increase due to strong near-term prospects and project pipeline
- 4. Power, Industrial & Water order book expected to increase due to growth in investment in the renewable energy sector

\* Prior periods order book now excluding RUC



## **ORDER BOOK JUNE 2023**

ESTABLISHED FOUNDATION FOR STRONG EARNINGS GROWTH



		FY 2022*	7,7	4,0	5,9
<ul> <li>R10,6 billion of revenue for the FY2024 has already been secured, FY2024 revenue is expected to exceed R13 billion.</li> </ul>		FT 2022"	FY2023	FY2024	>FY2024
	[	FY 2021*	6,6	5,2	7,5
			FY2022	FY2023	>FY2023

\* Prior period restated for discontinued operations

### **ORDER BOOK, NEAR ORDERS & PIPELINE** STRONG PIPELINE

		Pipeline				
Rbn	Order book	Near orders	Category 1	Category 2	Category 3	
Mining	13,6	9,1	19,9	46,4	48,6	
Power, Industrial & Water	1,8	-	9,0	31,4	3,7	
30 June 2023	15,4	9,1	28,9	77,8	52,3	
31 December 2022	16,1	14,4	20,3	101,0	47,0	
30 June 2022*	17,6	16,2	26,0	78,0	45,9	

\* Prior period restated for discontinued operations

#### PIPELINE DEFINITION

**Murray** 

& Roberts

**Near orders:** Preferred bidder status and final award is subject to financial/commercial close – more than a 95% likelihood that these orders will be secured

**Category 1:** Tenders submitted or under preparation (excluding near orders) – projects developed by clients to the stage where firm bids are being invited – reasonable chance to secure, function of (1) final client approval and (2) bid win probability

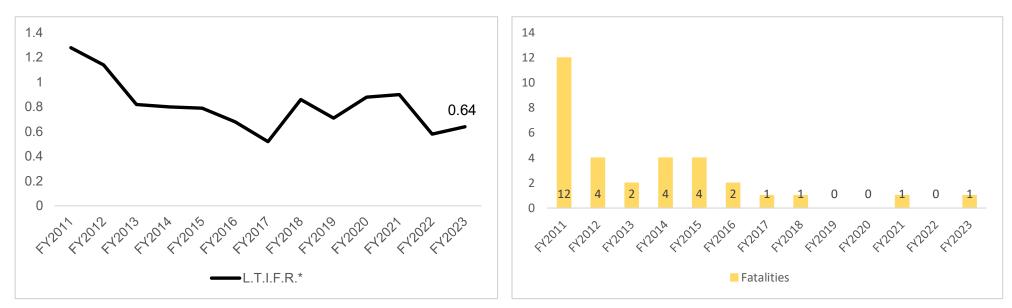
**Category 2:** Budgets, feasibility studies and prequalifications – project planning underway, not at a stage yet where projects are ready for tender

**Category 3:** Leads and opportunities which are being tracked and are expected to come to market in the next 36 months – identified opportunities that are likely to be implemented, but still in prefeasibility stage

- Near orders of R9,1 billion
- Category 1 project pipeline of R28,9 billion

### HEALTH & SAFETY VENETIA DIAMOND MINE - SOUTH AFRICA





\* Lost Time Injury Frequency Rate per million work-hours

### The Group remains focused on ensuring the safety, health and wellbeing of our employees

- The Board is saddened by the passing of a colleague at RUC, who sustained fatal injuries in October 2022
- Lost-time injury frequency rate was 0.64 (FY2022: 0.58)
- The Group is implementing technically challenging projects in high-risk environments and aspires to deliver projects with Zero Harm to its people, local communities, and the environment
- 32 Zero Harm projects (FY2022: 21)



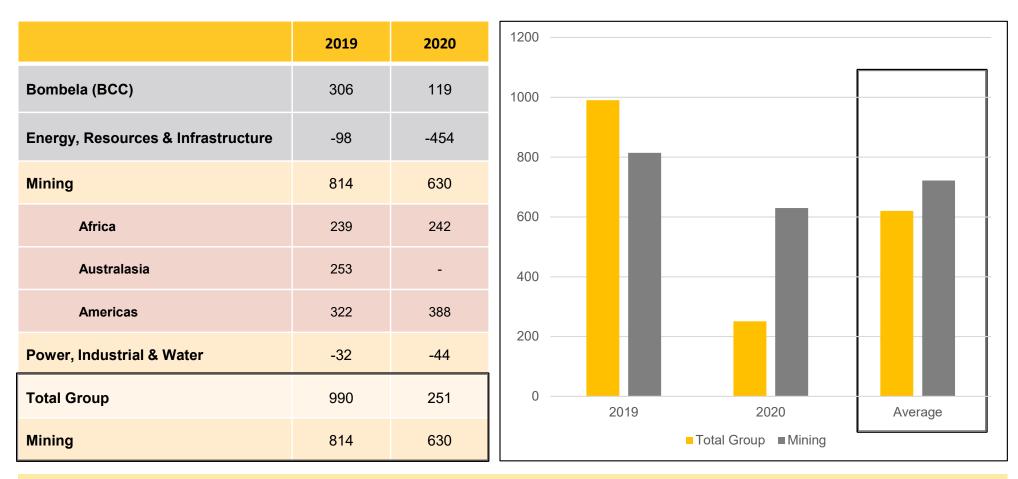
### **PRESENTATION TAKEAWAYS**

ENGINEERED EXCELLENCE



## EBIT BEFORE CORPORATE COSTS

GROW EARNINGS FROM A FY2019/20 PRE-PANDEMIC BASELINE



- Average EBIT from the Mining platform over the two pre-pandemic years was greater than the average EBIT for the entire Group, including contribution from BCC
- Should the Group retain RUC, the Mining platform is expected to generate earnings at a level similar to that of FY2019/20
- The PIW platform was lossmaking in the pre-pandemic years and is expected to return to profitability in FY2024

## PRESENTATION TAKEAWAYS

### A GROUP WITH A FUTURE

### Group

- Revenue for continuing operations increased by 42% and EBIT (excluding BCC) by 155%
- Net debt reduced significantly to R0,3 billion
- Working towards establishing a debt structure more suitable to the Group's requirements

### **Mining Platform**

- The Group's core business, and retains its global position as a mining services provider
- The platform is expected to **continue to deliver meaningful earnings as the decarbonisation of the global economy** and specifically the energy transition gains pace
- Efforts are continuing to regain control of RUC

### **Power, Industrial & Water Platform**

• A regionally focused platform

**Murray** 

& Roberts

- The platform recorded a significantly reduced loss and is expected to return to profitability in FY2024
- South Africa's constrained **transmission and distribution infrastructure requires urgent investment** and investment in renewable energy is increasing

### **Prospects**

- A Group with a future
- Committed to grow earnings from a pre-pandemic baseline



## DISCLAIMER

- 1. This presentation includes certain various "forward-looking statements" within the meaning of Section 27A of the US Securities Act 10 1933 and Section 21E of the Securities Exchange Act of 1934 that reflect the current views or expectations of the Board with respect to future events and financial and operational performance. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements, including, without limitation, those concerning: the Group's strategy; the economic outlook for the industry and the Group's liquidity and capital resources and expenditure. These forward-looking statements speak only as of the date of this presentation and are not based on historical facts, but rather reflect the Group's current expectations concerning future results and events and generally may be identified by the use of forward-looking words or phrases such as "believe", "expect", "anticipate", "intend", "should", "planned", "may", "potential" or similar words and phrases. The Group undertakes no obligation to update publicly or release any revisions to these forward looking statements to reflect events or circumstances after the date of this presentation or to reflect the occurrence of any unexpected events. Any forward-looking information contained in this presentation has not been reviewed nor reported upon by the Group's external auditors.
- 2. The financial information on which this presentation is based, has not been reviewed and reported on by the Company's external auditors.
- 3. Neither the content of the Group's website, nor any website accessible by hyperlinks on the Group's website is incorporated in, or forms part of, this presentation.



# REPORT TO Stakeholders

FOR THE YEAR ENDED 30 JUNE 2023

This presentation is available on www.murrob.com

Follow us on Linked in

**ENGINEERED** EXCELLENCE



# REPORT TO Stakeholders

FOR THE YEAR ENDED 30 JUNE 2023

**APPENDIX** 

**ENGINEERED** EXCELLENCE



STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2023	FY2022*	Variance
Revenue	12 460	8 755	3 705
EBITDA	451	483	(32)
EBIT	91	82	9
Net interest expense	(267)	(186)	(81)
Taxation	(106)	(74)	(32)
Loss from continuing operations	(282)	(178)	(104)
Discontinued operations	(2 897)	311	(3 208)
Non-controlling interests	(2)	2	(4)
Attributable (loss)/earnings	(3 181)	135	(3 316)

### **GROUP FINANCIALS**

STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2023	FY2022*	Variance
Revenue	12 460	8 755	3 705
Development in an end have 400/			

**Revenue increased by 42%** 

1. Increase due to improved contribution from Mining and PIW platforms



STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2023	FY2022*	Variance
Revenue	12 460	8 755	3 705
EBITDA	451	483	(32)

#### **EBITDA reflective of:**

1. Improved contribution from Mining and PIW platforms



STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2023	FY2022*	Variance
Revenue	12 460	8 755	3 705
EBITDA	451	483	(32)
EBIT	91	82	9

#### **EBIT** after:

- 1. Depreciation of R337m (FY2022: R381m)
- 2. Amortisation of intangible assets of R23m (FY2022: R20m)

<sup>\*</sup> Prior period restated for discontinued operations



STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2023	FY2022*	Variance
Revenue	12 460	8 755	3 705
EBITDA	451	483	(32)
EBIT	91	82	9
Net interest expense	(267)	(186)	(81)

1. Increase due to higher interest rates and debt levels. Interest will reduce by circa R100m per annum as debt levels reduced post disposal of investment in BCC in April 2023

### **GROUP FINANCIALS**

STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2023	FY2022*	Variance
Revenue	12 460	8 755	3 705
EBITDA	451	483	(32)
EBIT	91	82	9
Net interest expense	(267)	(186)	(81)
Taxation	(106)	(74)	(32)

Effective tax rate remains high at 61% mainly due to:

1. Effective tax rate remains high, as a deferred tax asset cannot be raised against interest and Corporate costs in South Africa

<sup>\*</sup> Prior period restated for discontinued operations

### **GROUP FINANCIALS**

STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2023	FY2022*	Variance
Revenue	12 460	8 755	3 705
EBITDA	451	483	(32)
EBIT	91	82	9
Net interest expense	(267)	(186)	(81)
Taxation	(106)	(74)	(32)
Loss from continuing operations	(282)	(178)	(104)
Discontinued operations	(2 897)	311	(3 208)

1. Increased loss following deconsolidation of Australian businesses and receivable impairment in Middle East

## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Current assets	3 639	8 604	(4 965)
Cash and cash equivalents	1 264	2 256	(992)
Assets classified as held for sale	1 065	1 012	53
Total equity and liabilities	8 387	20 303	(11 916)
Shareholders' equity	1 841	5 713	(3 872)
Interest-bearing debt - short term	827	2 143	(1 316)
- long term	706	1 193	(487)
Other non-current liabilities	374	197	177
Current liabilities	3 658	10 212	(6 554)
Liabilities classified as held for sale	981	845	136
Net debt	(269)	(1 080)	811

## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)

#### Property, plant and equipment decrease relates mainly to:

1. Deconsolidation of Australian businesses

## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Non-current assets comprise of:			
1. Deferred taxation assets (R93m)			

- 2. Goodwill and intangible assets (R753m)
- 3. Other (R1m)

## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Current assets	3 639	8 604	(4 965)

#### **Current assets comprise of:**

- 1. Contracts-in-progress and contract receivables (R2 965m)
- 2. Trade and other receivables, including joint venture loans (R398m)
- 3. Inventories (R240m)
- 4. Current taxation asset (R36m)

## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Current assets	3 639	8 604	(4 965)
Cash and cash equivalents	1 264	2 256	(992)

#### Cash consists of:

- 1. Unrestricted cash of R1 254m (excluding overdraft of R479m)
- 2. Restricted cash of R10m

## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Current assets	3 639	8 604	(4 965)
Cash and cash equivalents	1 264	2 256	(992)
Assets classified as held for sale	1 065	1 012	53
Total equity and liabilities	8 387	20 303	(11 916)
Shareholders' equity	1 841	5 713	(3 872)

#### Movement in shareholders' equity due to:

1. Deconsolidation of Australian businesses

## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Current assets	3 639	8 604	(4 965)
Cash and cash equivalents	1 264	2 256	(992)
Assets classified as held for sale	1 065	1 012	53
Total equity and liabilities	8 387	20 303	(11 916)
Shareholders' equity	1 841	5 713	(3 872)
Interest-bearing debt - short term	827	2 143	(1 316)
- long term	706	1 193	(487)

#### Significant reduction in net debt:

1. After applying proceeds from the disposal of investment in BCC

## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Current assets	3 639	8 604	(4 965)
Cash and cash equivalents	1 264	2 256	(992)
Assets classified as held for sale	1 065	1 012	53
Total equity and liabilities	8 387	20 303	(11 916)
Shareholders' equity	1 841	5 713	(3 872)
Interest-bearing debt - short term	827	2 143	(1 316)
- long term	706	1 193	(487)
Other non-current liabilities	374	197	177

#### Other non-current liabilities consists of:

- 1. Non-current payables (R227m)
- 2. Deferred Taxation (R147m)

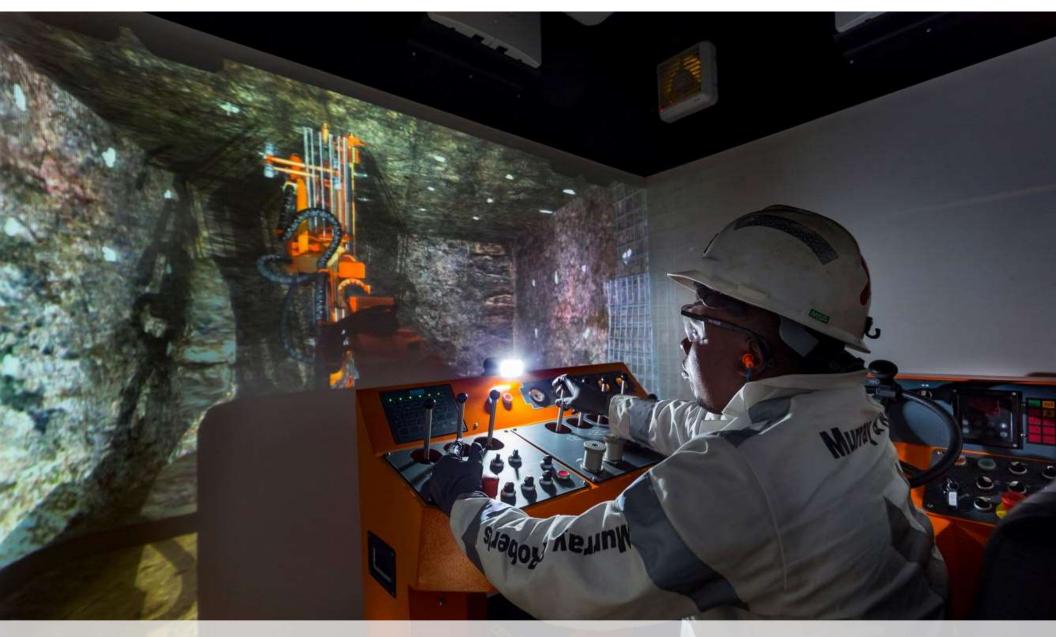
## **GROUP FINANCIALS**

STATEMENT OF FINANCIAL POSITION

Rm	June 2023	June 2022	Variance
Total assets	8 387	20 303	(11 916)
Property, plant and equipment	1 572	4 397	(2 825)
Other non-current assets	847	4 034	(3 187)
Current assets	3 639	8 604	(4 965)
Cash and cash equivalents	1 264	2 256	(992)
Assets classified as held for sale	1 065	1 012	53
Total equity and liabilities	8 387	20 303	(11 916)
Shareholders' equity	1 841	5 713	(3 872)
Interest-bearing debt - short term	827	2 143	(1 316)
- long term	706	1 193	(487)
Other non-current liabilities	374	197	177
Current liabilities	3 658	10 212	(6 554)

#### Decrease in current liabilities mainly due to:

1. Deconsolidation of Australian businesses



#### STRATEGY & PLATFORM CAPABILITY MURRAY & ROBERTS TRAINING ACADEMY, SOUTH AFRICA



## **STRATEGIC DIRECTION**

BUSINESS MODEL: COMPREHENSIVE SERVICE OFFERING ACROSS PROJECT LIFE CYCLE IN SELECTED TARGET MARKETS

<b>Business Platform</b>	Capabilities (Project Life Cycle)	Geography (Multinational)	Project Life Cycle
Mining	<ul> <li>Detailed engineering</li> <li>Procurement</li> <li>Construction</li> <li>Commissioning and maintenance</li> <li>Operations</li> </ul>	<ul> <li>Americas</li> <li>Sub-Saharan Africa</li> <li>APAC</li> </ul>	Design and Engineering / Technical Consulting
Power, Industrial & Water	<ul> <li>Detailed engineering</li> <li>Procurement</li> <li>Construction</li> <li>Commissioning and maintenance</li> </ul>	• Sub-Saharan Africa	Process EPC Infrastructure Construction General Service and Operations



## MINING

#### **Cementation**



**Murray & Roberts** Cementation





Cementation Canada & USA is a leading provider of underground mining contracting and engineering services throughout North and South America. The company specialises in the design and construction of underground facilities including shaft, ramp accesses, mine development and raises, as well as large diameter raise drilling

Murray & Roberts Cementation (Africa) is a first-choice mining contractor. The company offers a comprehensive range of capabilities and services, from concept to commissioning, and is the reputed leader in exploration drilling, shaft sinking, tunnelling, contract mining, raisedrilling and specialised mining services (engineering and design), with a strong track record of successful mine project delivery

Merit (Canada) provides project and construction consulting management services. Committed to keeping the scope of a project in the "owner's control", Merit acts as an extension of a project owner's development team and assists in the selection and co-ordination of resources best suited to a particular project

Terra Nova Technologies (USA) designs, supplies and commissions overland conveyors, crushing/conveying systems, industry-renowned mobile stacking systems, heap leach systems and crushing and screening plants

# Murray POWER, INDUSTRIAL & WATER

Murray & Roberts Murray & Roberts Power & Energy Engineers and Constructors **Murray & Roberts Power & Energy** is the platform's engineering, procurement and construction ("EPC") projects implementer, adding unique value to the constructability, integration and ultimate performance of the projects it undertakes. Murray & Roberts Power & Energy offers the full spectrum of multi-disciplinary EPC services including piping, tanks farms & platework, mechanical, electrical, process equipment, structural steel & instrumentation

Murray & Roberts

Murray & Roberts Water Engineers and Constructors



**Murray & Roberts Water** has the capability and expertise to design, supply equipment, construct, commission, operate and maintain water treatment plants in Africa. Services include: mine water treatment; sea water desalination; industrial effluent treatment; municipal water & waste water reuse and water supply for power generation infrastructure. These can be offered as large scale permanent plants or modular containerised plants with the option to scale up if necessary

**OptiPower Projects** is a leading energy infrastructure company and provides turnkey engineering, procurement and construction solutions for high and medium voltage power lines, high and medium voltage substations, overhead and below ground fibre optic lines, and renewable energy projects



## DISCLAIMER

- 1. This presentation includes certain various "forward-looking statements" within the meaning of Section 27A of the US Securities Act 10 1933 and Section 21E of the Securities Exchange Act of 1934 that reflect the current views or expectations of the Board with respect to future events and financial and operational performance. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements, including, without limitation, those concerning: the Group's strategy; the economic outlook for the industry and the Group's liquidity and capital resources and expenditure. These forward-looking statements speak only as of the date of this presentation and are not based on historical facts, but rather reflect the Group's current expectations concerning future results and events and generally may be identified by the use of forward-looking words or phrases such as "believe", "expect", "anticipate", "intend", "should", "planned", "may", "potential" or similar words and phrases. The Group undertakes no obligation to update publicly or release any revisions to these forward looking statements to reflect events or circumstances after the date of this presentation or to reflect the occurrence of any unexpected events. Any forward-looking information contained in this presentation has not been reviewed nor reported upon by the Group's external auditors.
- 2. The financial information on which this presentation is based, has not been reviewed and reported on by the Company's external auditors.
- 3. Neither the content of the Group's website, nor any website accessible by hyperlinks on the Group's website is incorporated in, or forms part of, this presentation.



# REPORT TO Stakeholders

FOR THE YEAR ENDED 30 JUNE 2023

This presentation is available on www.murrob.com

Follow us on Linked in

**ENGINEERED** EXCELLENCE